

## Joseph Henrich

Associate Professor  
Anthropologist  
Department of Psychology  
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University of British Columbia

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### University Education

- Ph.D. Anthropology, University of California at Los Angeles, 1999.
- MA. Anthropology, University of California, Los Angeles, 1995.
- BS. Aerospace Engineering, University of Notre Dame, 1991 (high honors).
- BA. Anthropology, University of Notre Dame, 1991 (high honors).

### Major Fellowships, Awards, and Grants ( $\geq 10K$ )

- 2007 Canada Research Chair in *Culture, Cognition and Evolution* (Tier 1)
- 2007 Peter Wall Institute for Advanced Studies, University of British Columbia, Exploratory Workshop Grant for *Integrating Science and the Humanities* (\$25,000; w/ C\$27,000 matching funds from numerous Departments. PI and co-PI Edward Slingerland and Joseph Henrich.
- 2007 Senior Early Career Scholar Peter Wall Institute
- 2007 Social Science Research Council, *Folksociology: A cross-cultural and developmental investigation of how groups influence thinking about individuals* (118K)
- 2007 Hampton Research Grant, *Ciguatera Toxin & the Evolution of Cultural Practices* (39K)
- 2006 Canada Research Chair in *Culture, Cognition and Evolution* (Tier 2)
- 2006 Canada Foundation for Innovation (312K for laboratory development)
- 2004 Presidential Early Career Award for Scientists and Engineers (PECASE)
- 2004 John D. and Catherine T. MacArthur Foundation Grant through the "Preferences Network": *Origins of Prosocial Sentiments*, with Silk (PI) and Povenilli (279K)
- 2003 Early Career Development Grant from the National Science Foundation (CASE): *Building an Interdisciplinary Program in Culture and Cognition* (5 years, 420K)
- 2002 National Science Foundation Grant from Anthropology, Economics & Decision Science: *The Roots of Human Sociality: An Ethno-Experimental inquiry in 16 small-scale societies*, with Ensminger (3 years, 475K)
- 2001 Fellow at the Institute for Advanced Study, Berlin (Wissenschaftskolleg), in the research group on *Social Norms and Economic Behavior* (convened by Ernst Fehr)
- 1999 Society of Scholars Fellow at the University of Michigan
- 1997 William J. Fulbright Scholarship
- 1997 National Science Foundation Dissertation Improvement Grant (12K)

- 1997 Organization of American States Fellowship
- 1997 International Studies and Overseas Program Graduate Dissertation Fellowship (10K)
- 1996 Harold K. Schneider Prize for best paper in Economic Anthropology, graduate division, Society for Economic Anthropology
- 1994 National Science Foundation Graduate Fellowship (3 year award)

## **Positions Held and Work Experience**

2006- Pres. **Associate Professor (tenure) in the Departments of Psychology and Economics at the University of British Columbia**

- Teaching and advising graduate and undergraduates
- Committee to develop university-wide program in Evolutionary Studies
- Search Committee (Psychology), Peer Evaluations (Economics), Awards Committee (Psychology)

2002-2007 **Assistant & Associate (tenure) Professor of Anthropology at Emory University**

- Teaching and advising graduate and undergraduates
- Committee work, including graduate admissions, senior faculty search, honors committee and departmental speakers series.
- Chair of Shostak Lecturer search committee
- Founded and co-administer the Evolution and Human Behavior Seminar Series
- Designing a curriculum for Culture and Cognition at Emory

2001-2002 **Fellow at the Institute for Advanced Study (*Wissenschaftskolleg*), Berlin**  
An interdisciplinary Research Group on Social Norms and Economic Decision-making convened by Professor Ernst Fehr

1999-2002 **Visiting Assistant Professor and Post Doctoral Research Fellow**

University of Michigan Business School, Department of Organizational Behavior

- Teaching graduate seminars in the Culture & Cognition Program, an interdisciplinary program between psychology and anthropology.
- Participating faculty member in the Undergraduate Research Opportunity Program

1999 **University Teaching Fellow**

Department of Anthropology, University of California at Los Angeles

- Designed interdisciplinary undergraduate seminar
- Prepared and delivered lectures and led discussions
- Designed examination questions

1996 **Reader for the *Evolution of Human Societies* (taught by Allen Johnson)**

Department of Anthropology, University of California at Los Angeles

- Graded essays
- Prepared examination questions
- Guest Lectures

1995-96 **Teaching Assistant** for *Human Evolution* (taught by Silk and Manson)  
Department of Anthropology, University of California at Los Angeles

- Prepared and delivered review lectures and led discussions
- Designed examination questions
- Tutored students and assigned grades

1991-93 **Test and Evaluation Systems Engineer**

General Electric Aerospace/ Martin Marietta, Springfield, VA

- Performed real time command, control and analysis of all ground and on-orbit assets.
- Performed operations using large scale hardware and software systems in an IBM MVS/XA environment.
- Executed contingency responses dictated by system anomalies on either ground or vehicle components.
- Performed engineering tests and calculations of systems hardware calibrations and alignments

## **Publications and Forthcoming Contributions<sup>1</sup>**

### **Edited Volume**

Henrich, Joseph, Robert Boyd, Samuel Bowles, Herbert Gintis Ernst Fehr, Colin Camerer (editors) (2004) *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*. Oxford University Press.

### **Book**

Henrich, Natalie and Joseph Henrich (2007) *Why Humans Cooperate: A cultural and evolutionary explanation*. Oxford University Press.

### **Refereed Journal Articles**

- 1) Henrich, Joseph (forthcoming) The evolution of costly displays, cooperation, and religion. *Evolution and Human Behavior*.
- 2) Brosnan, S., Silk, J., Henrich, J., et. al. (forthcoming) Chimpanzees (*Pan troglodytes*) do not develop contingent reciprocity in an experimental task. *Animal Cognition* (Impact Factor 2.08 (2007))
- 3) Henrich, Joseph and Robert Boyd (2008) Division of Labor, Economic Specialization, and the Evolution of Social Stratification. *Current Anthropology*, 49 (4): 715-724.
- 4) Gintis, H., Henrich, J., Bowles, S., Boyd, R. & Fehr, E. (2008) Strong reciprocity and the roots of human morality. *Social Justice Research*, 21(2): 241-253.

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<sup>1</sup> Forthcoming work is available at <http://www.psych.ubc.ca/~henrich/home.html>

- 5) O’Gorman, Rick, Joseph Henrich and Mark Van Vugt (2008) Constraining free riding in public good games: designated solitary punishers can sustain human cooperation. *Proceedings of the Royal Society B*, 1-7.
- 6) Henrich, Joseph, Robert Boyd, and Peter Richerson (2008) Five Misunderstandings about Cultural Evolution, *Human Nature*, 19:119-137.
- 7) Heine, Steven, Timothy Takemoto, Sophia Moskalkenko, Jannine Lasaleta, and Joseph Henrich (2008) Mirrors in the head: Cultural variation in objective self-awareness. *Personality and Social Psychology Bulletin* 34:879-887.
- 8) Vonk, Jennifer, Sarah, F. Brosnan, Joan B. Silk, Joseph Henrich, Amanda Richardson, Susan P. Lambeth, Steven J. Schapiro, Daniel J. Povinelli (2008) Chimpanzees do not take advantage of very low cost opportunities to deliver food to unrelated group members. *Animal Behavior* 75: 1757-1770
- 9) Marlowe, Frank W., J. Colette Berbesque, Abigail Barr, Abigail, Jean Ensinger, Clark Barrett, Alexander Bolyanatz, Juan Camilo Cardenas, Michael Gurven, Edwin Laban Gwako, Joseph Henrich, Natalie Henrich, Carolyn Lesorogol, David Tracer (2008) More ‘altruistic’ punishment in larger societies, *Proceedings of the Royal Academy*, 275, 587-590.
- 10) Henrich, Joseph (2007) Behavioral Data, Cultural Group Selection, and Genetics, *Psychological Inquiry*, 18 (1): 36-37.
- 11) Henrich, Joseph, McElreath, Richard, Barr, Abigail, Ensinger, Jean, Barrett, Clark, Bolyanatz, Alexander, Cardenas, Juan Camilo, Gurven, Michael, Gwako, Edwins, Henrich, Natalie, Lesorogol, Carolyn, Marlowe, Frank, Tracer, David, Ziker, John (2006) Costly Punishment Across Human Societies, *Science*, 312: 1767- 1770.
- 12) Henrich, Joseph (2006) Understanding Cultural Evolutionary Models: A Reply to Read's Critique. *American Antiquity*, 71 (4): 771-782.
- 13) Henrich, Joseph and Natalie Henrich (2006) Culture, Evolution, and the Puzzle of Human Cooperation. *Cognitive Systems Research*, 7: 220-245.
- 14) Henrich, Joseph (2006) The Evolution of Cooperative Institutions: Tacking the Problem of Equilibrium Selection, *Science [Perspectives]*, 312: 60-61.
- 15) Hrushka, Daniel and Joseph Henrich (2006) Friendship, cliquishness, and the emergence of cooperation. *Journal of Theoretical Biology*, 239 (1): 1-15.
- 16) McCauley, Robert and Joseph Henrich (2006) Susceptibility to the Muller-Lyer Illusion, Theory-Neutral Observation, and the Diachronic Penetrability of the Visual Input System. *Philosophical Psychology*, 19 (1): 1-23.
- 17) Silk, J., Brosnan, S.F., Vonk, J., Henrich, J., Povinelli, D.J., Shapiro, S., Richardson, A, Lambeth, S.P., & Mascaró, J. (2006) Chimpanzee choice and prosociality (reply). *Nature*, 440.
- 18) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (2005). “Economic Man” in cross-cultural perspective:

- Behavioral experiments from 15 small-scale societies. *Behavioral and Brain Sciences*, 28: 795-815 (Target Article includes 23 commentaries).
- 19) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (2005). Models of decision-making and the evolution of social preferences (Authors' Response). *Behavioral and Brain Sciences*, 28: 838-855.
  - 20) Silk, Joan B., Sarah F. Brosnan, Jennifer Vonk, Joseph Henrich, Daniel J. Povinelli, Amanda S. Richardson, Susan P. Lambeth, Jenny Mascaro, & Steven J. Shapiro (2005) Chimpanzees are indifferent to the welfare of unrelated group members. *Nature*, 437, 1357-1359.
  - 21) Henrich, Joseph (2004) Inequity Aversion in Capuchins? *Nature*, 42:139.
  - 22) Henrich, Joseph (2004). Demography and Cultural Evolution: Why adaptive cultural processes produced maladaptive losses in Tasmania. *American Antiquity*, 69 (2): 197-214.
  - 23) Henrich, Joseph (2004) Cultural Group Selection, coevolutionary processes and large-scale cooperation. At target article in *Journal of Economic Behavior and Organization*, 53: 3-35.
  - 24) Henrich, Joseph (2004) Reply. *Journal of Economic Behavior and Organization*, 53: 127-143.
  - 25) Henrich, Joseph & Richard McElreath (2003) The Evolutionary Foundations of Cultural Evolution. *Evolutionary Anthropology*, 12(3): 123-135.
  - 26) Henrich, Joseph & Robert Boyd (2002) On Modeling Cognition and Culture: Why replicators are not necessary for cultural evolution. *Journal of Cognition and Culture*, 2(2): 87-112.
  - 27) Henrich, Joseph & Richard McElreath (2002). Reply to Kuznar's comment on our "Are Peasants Risk Averse Decision-Makers. *Current Anthropology*, 43 (5): 788-789.
  - 28) Henrich, Joseph & Richard McElreath (2002) Are Peasants Risk Averse Decision-Makers. *Current Anthropology*. 43(1): 172-181.
  - 29) Henrich, Joseph (2001) On Risk Preferences and Curvilinear Utility Curves: A comment on Kuznar's piece, *Current Anthropology*, 42(5): 711.
  - 30) Henrich, Joseph (2001) Challenges for everyone: real people, deception, one-shot games, social learning, and computers. Commentary on Hertwig and Ortmann for *Behavioral and Brain Sciences*, 24 (3).
  - 31) Henrich, Joseph (2001) Cultural Transmission and the Diffusion of Innovations: Adoption dynamics indicate that biased cultural transmission is the predominate force in behavioral change and much of sociocultural evolution. *American Anthropologist*, 103: 992-1013.
  - 32) Henrich, Joseph, Robert Boyd, Sam Bowles, Colin Camerer, Herbert Gintis, Richard McElreath and Ernst Fehr (2001) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *American Economic Review*, 91(2), 73-79.

- 33) Henrich, Joseph and Robert Boyd (2001) Why people punish defectors: conformist transmission stabilizes costly enforcement of norms in cooperative dilemmas. *Journal of Theoretical Biology*, 208, 79-89.
- 34) Henrich, Joseph & Francisco Gil-White (2001) The Evolution of Prestige: freely conferred status as a mechanism for enhancing the benefits of cultural transmission. *Evolution and Human Behavior*, 22, 1-32.
- 35) Henrich, Joseph (2000). Does culture matter in economic behavior? Ultimatum game bargaining among the Machiguenga. *American Economic Review*, 90(4): 973-979.
- 36) Henrich, Joseph and Robert Boyd (1998). The evolution of conformist transmission and between-group differences. *Evolution and Human Behavior*, 19: 215-242.
- 37) Henrich, Joseph (1997). Market Incorporation, Agricultural Change and Sustainability among the Machiguenga Indians of the Peruvian Amazon. *Human Ecology*, 25(2): 319-351.

### **Replications of earlier journal articles**

- 1) Henrich, Joseph (2009) Cultural Group Selection, coevolutionary processes and large-scale cooperation. *Darwinism and Economics*. Edited by Geoffrey M. Hodgson. The International Library of Critical Writings in Economics.
- 2) Henrich, Joseph, Robert Boyd, Sam Bowles, Colin Camerer, Herbert Gintis, Richard McElreath and Ernst Fehr (2009) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *Darwinism and Economics*. Edited by Geoffrey M. Hodgson. The International Library of Critical Writings in Economics.
- 3) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (2009). "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. *Judgment and Decision-making*. Edited by Nick Chater. Sage Publications.
- 4) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (2007). "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. *Recent Developments in Behavioral Economics*. Edited by Shlomo Maital. International Library of Writings in Economics.
- 5) Henrich, Joseph, Robert Boyd, Sam Bowles, Colin Camerer, Herbert Gintis, Richard McElreath and Ernst Fehr (2007) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *New Developments in Experimental Economics*. Edited by Enrica Carbone and Chris Starmer. The International Library of Critical Writings in Economics. Edward Elgar Publishers.
- 6) Henrich, Joseph, Robert Boyd, Sam Bowles, Colin Camerer, Herbert Gintis, Richard McElreath and Ernst Fehr (2008) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *Selecting Research Methods*. Sage Publications.

## Book Chapters

- 1) Henrich, Joseph (forthcoming, 2009) The Evolution of Innovation-Enhancing Institutions. In *Innovation in Cultural Systems: Contributions from Evolutionary Anthropology*, edited by Michael O'Brien and Stephen Shennan. MIT Press.
- 2) Shariff, A.F., Norenzayan, A. and Henrich, J. (forthcoming). The Birth of High Gods: How the cultural evolution of supernatural policing agents influenced the emergence of complex, cooperative human societies, paving the way for civilization. In *Evolution, culture and the human mind*, edited by M. Schaller, A. Norenzayan, S. Heine, T. Yamagishi, & T. Kameda. Lawrence Erlbaum Associates
- 3) Henrich, Joseph (2008) A Cultural Species. In *Explaining Culture Scientifically*, edited by Melissa Brown. University of Washington Press.
- 4) Henrich, J. and R. McElreath (2007) Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. In *Oxford Handbook of Evolutionary Psychology*, edited by Robin Dunbar and Louise Barrett. Oxford University Press.
- 5) McElreath, R. and J. Henrich (2007) Modeling Cultural Evolution. In *Oxford Handbook of Evolutionary Psychology*, edited by Robin Dunbar and Louise Barrett. Oxford University Press.
- 6) Henrich, Joseph, Robert Boyd, Samuel Bowles, Colin Camerer, Ernst Fehr, Herbert Gintis and Richard McElreath (2004) Introduction and Guide to the Volume (pp. 1-7). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 7) Henrich, Joseph, Robert Boyd, Samuel Bowles, Colin Camerer, Ernst Fehr, Herbert Gintis and Richard McEleath (2004) Overview and Synthesis (pp. 8-54). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 8) Henrich, Joseph & Natalie Smith (2004) Comparative experimental evidence from Machiguenga, Mapuche, Huinca & American populations shows substantial variation among social groups in bargaining and public goods behavior (pp. 125-167). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 9) Henrich, J., P. Young, E. Smith, S. Bowles, P. Richerson, A. Hopfensitz, K. Sigmund and F. Weissing (2003) The Culture and Genetic Origins of Human Cooperation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.

- 10) Richerson, P., Boyd R., and J. Henrich (2003) The Cultural Evolution of Cooperation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.
- 11) Fehr, Ernst and J. Henrich (2003) Is Strong Reciprocity a Maladaptation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.
- 12) Henrich, Joseph (2002). Decision-making, cultural transmission and adaptation in economic anthropology. In *Theory in Economic Anthropology* edited by Jean Ensminger. AltaMira Press, 251-295.
- 13) Henrich, J., Wulf Albers, Robert Boyd, Gerd Gigerenzer, Kevin McCabe, Axel Ockenfels, H. Peyton Young (2001). What is the Role of Culture in Bounded Rationality? In *Bounded Rationality: The Adaptive Toolbox*, edited by G. Gigerenzer and R. Selten. MIT Press.

### **Student's Posters**

- Chudek, M., Heller, S. Birch, S. & Henrich, J. (2009, February). The fidelity of gossip - A cross-cultural universal? Poster presented at the Society for Personality and Social Psychology Pre-Conference on Cultural Psychology. Tampa, Florida.
- Chudek, M., Mesoudi, A. & Henrich, J. (2009, February). Prestige bias - Evidence of adaptation for culture. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- Broesch, Tanya, James Broesch, Joseph Henrich, Ann Bigelow, Philippe Rochat (2008, March). Contingency and Affective Mirroring in Fijian and Canadian mother-infant dyads. Poster presented at the International Infant Studies Conference, Vancouver, B.C.
- Cheng, J. T., Tracy, J. L., & Henrich, J. (2008, May). Why are you so proud? Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Interpersonal Theory and Research's 11th Annual Convention. Tempe, Arizona.
- Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Tampa, Florida.

### **Series Editor for these books at UC Press**

Shennan, Stephen (forthcoming) *Pattern and Process in Cultural Evolution*. In *Origins of Human Behavioral and Culture*. Series editors Monique Borgerhoff Mulder and Joseph Henrich. University of California Press.



## **Draft Manuscripts<sup>2</sup>**

### **Edited Volume**

Henrich, J. and Jean Ensminger. *Fairness and Punishment in Cross-Cultural Perspective*. Under consideration at Russell Sage Press.

### **For Journals**

Henrich, Joseph and Natalie Henrich. The evolution of cultural adaptations and how it created pregnancy and lactation food taboos that protect against marine toxins.

Henrich, Joseph, Steve Heine and Ara Norenzayan. The Weirdest People in the World

### **Book Chapters**

Henrich, Joseph. and Natalie Henrich. Fairness without Punishment: Behavioral Experiments in the Yasawa Islands, Fiji. In *Fairness and Punishment in Cross-Cultural Perspective*. Edited by Joseph Henrich and Jean Ensminger.

### **Invited Lectures (including keynotes and plenaries)**

The Evolution of Norms. Max Planck Institute for Evolutionary Anthropology, Leipzig, Germany, March 12, 2009.

The evolution of cultural adaptations in Fiji. Seminar Series in Ecology and Evolution, University of California Davis, Feb 12, 2009.

Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. UBC Institute of Mental Health colloquium. February 5, 2009

Norms, Institutions, and the Coevolution of Human Sociality. Wenner-Gren Foundations International Symposium on Human Evolution, Stockholm, November 6, 2008.

On the Nature of Human Sociality: Behavioral Experiment and Ethnography in 15 small-scale societies. Foundations of Human Social Behavior. University of Zurich. June 20, 2008.

The evolution of norms and institutions (including cooperative ones): ethnographic and experimental evidence from Fiji. Invited speaker series at the IPEM Seminar Series in the IGERT Program in Evolutionary Modeling. University of Washington. February 21, 2008.

On the nature of human sociality: behavioral experiments and ethnography from 15 small-scale societies. UBC/SFU Distinguished Speaker Series, OBHR Division, February 1, 2008. University of British Columbia, Canada.

The Evolution of Moral Norms: Evidence from Fiji. *Norms and Moral Psychology Workshop in Culture and Mind Project*. Invited Speaker. University of Sheffield, Sheffield England, October 20, 2007.

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<sup>2</sup> Most draft manuscripts are available at <http://www.psych.ubc.ca/~henrich/home.html#papers>.

- Why societies vary in their rates of innovation: The Evolution of Innovation-Enhancing Institutions. At *Innovation in Cultural Systems: Contributions from Evolutionary Anthropology*. Altenberg Workshops in Theoretical Biology, Konrad Lorenz Institute, Altenberg, Austria. Chaired by Stephen Shennan and Michael O'Brien. September 15, 2007.
- Culture and the Nature of Human Sociality. American Accounting Association Annual Meeting (Imagined Frontiers in Accounting). Plenary Address, Chicago, August 6, 2007.
- The evolution of cultural adaptations in Fiji. *Culture in Evolutionary Perspective*. April 14, 2007. Green College at the University British Columbia, Vancouver.
- The evolution of cultural adaptations: Fijian food taboos prevent fish poisoning during pregnancy and lactation. *Cultural Evolution and Health Series*. Northwestern University, January 29, 2007.
- Culture and the Coevolutionary Origins of Human Behavior. *Institute of Social and Cultural Anthropology Lecture Series*. Oxford University. October 20, 2006.
- Cultural learning, sociality and the coevolution of human institutions. *Cultural and Adaptive Bases of Human Sociality*. International House of Japan, Tokyo, September 9-10, 2006.
- The Cultural Origins of Human Sociality. University of Michigan, Invited by *Cognition and Culture*, and *Evolution and Human Adaptation Program*. February 10, 2006.
- Why Big Men are generous. *Pattern and Process in Cultural Evolution*. Centre for the Evolutionary Analysis of Cultural Behavior (University College London), London, 14-September 14-16, 2005.
- On the Nature of Altruistic Punishment in Human. *Roots of Human Sociality*. California Institute of Technology, April 14-17, 2005. Speaker, Chair and Organizer.
- Cultural Group Selection and Human Sociality. Department of Accounting, Goizueta Business School. Emory University. March 23, 2005.
- Culture and the Evolution of Human Altruism. *Society of Cross-Cultural Research* (invited by SETI), February 26, 2005.
- On the Nature of Human Sociality. Department of Economics. University of British Columbia. February 4, 2005.
- The Evolution of Culture and Human Sociality. Department of Psychology. University of Toronto. January 26, 2005.
- The Coevolutionary Origins of Human Sociality. Keynote address at the *Conference on Collective Intentionality*, Siena, Italy, October 14, 2004.
- Cross-Cultural Variations in Economic Decision-Making. AFOSR (Air Force) Workshop: *Culture and Personality in Models of Adversarial Decision-Making*. Tysons Corner, VA. November 13, 2003.
- Prestige and Cultural Learning. Invited presentation at the *Cognition and Development Seminar*, Department of Psychology, Emory University, November 4, 2003.

Foundations of Human Social Preferences. Department of Economics, Emory University, May 2003.

The Cultural Origins of Social Preferences. Invited presentation at *Field Experiment in Economics*, Middlebury College's 24<sup>th</sup> Annual Economics Conference. April 26, 2003.

Prosociality in Cross-Cultural Perspective. Invited presentation at the *LUCE Conference*, Pennsylvania State University, April 13, 2003.

Understanding a Cultural Species. Invited presentation at the *Conference on Innateness*, University of Maryland, Washington, D.C. March 8, 2003.

The Nature of Human Sociality. Invited lecture at the *National Science Foundation*, Alexandria, VA. March 6, 2003.

The Nature and Origin of Social Preference. Invited lecture at the *World Bank*, Washington D.C. March 5, 2003.

A Cultural Species. Invited presentation at *Towards a Scientific Concept of Culture*, Stanford University, Palo Alto. January 25, 2003.

Ethnography and Experiments in 15 small-scale societies. Invited presentation at the *Max Planck Institute for Human Development* (ABC group), Berlin, Germany. February 23, 2002.

Modeling Cultural Evolution. Invited presentation at the *Innateness Workshop*, Sheffield University, Sheffield, England. November 7 2002.

Foundations of Human Sociality. Chaired session at the *American Anthropological Association* conference, Washington DC. December 30, 2002.

The Origins of Human Prosociality. Invited presentation at the *Evolution and Human Adaptation Program Lecture Series*. February 23, 2001.

Cross-cultural Experimental Economics. Invited presentation at in the *Hosmer Series* at the University of Michigan Business School. February 15, 2000.

The Evolution of Prestige. Invited paper at the *Culture & Cognition Colloquium* series at the University of Michigan. December 10, 1999.

Cross-cultural Experimental Economics. Invited paper at the MacArthur Foundation's *Preferences Network* Conference, Los Angeles, December 4, 1999.

Ultimatum and Public Goods Games among the Mapuche and Machiguenga. Invited paper at the MacArthur Foundation's *Cross-Cultural Initiative* Conference, Los Angeles, November 1999.

Cultural Differences in Risk Preferences (with Richard McElreath). Invited paper at the Preferences Network *Risk Initiative* Conference in Salt Lake City, June 2, and at the *Human Behavior & Evolution Society* Conference In Salt Lake City, June 4 1999.

Rapporteur Summary Paper for "Bounded Rationality and Cultural Change" Group. Invited paper at the *Dahlem Workshop on Bounded Rationality*, Berlin, Germany, March 1999.

Cross-Cultural Differences in Risk Preferences. Invited paper at the MacArthur Foundation's *Preferences Network* Conference, Chicago, December 1998.

Ultimatum Game Bargaining and the Machiguenga. Invited paper at the MacArthur Foundation's *Preferences Network* Conference, Los Angeles, January 1997.

The problem of culture and decision-making in economic anthropology. Invited paper at the *Society of Economic Anthropology*, Guadalajara, Mexico, April 1997.

## **Other Fellowships, Grants, Honors & Awards** (those not listed above under 'Major')

### **Fellowships and Awards**

1998 Graduate Division Fellowship at the University of California, Los Angeles (1 year)

1998 Collegium of University Teaching Fellows at the University of California, Los Angeles

1994 Teaching Assistantship in the Department of Anthropology, UCLA, for the 1994-95 year.

1993 Government Award for Outstanding Achievement in support of Mission Activities.

1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.

1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members

1991 Raymond W. Murray Award for the Outstanding Senior in the Department of Anthropology, Notre Dame, IN

1991 John J. Reilly Scholarship for excellence in the Arts & Letters/Engineering Double Degree Honors Program at the University of Notre Dame

### **Research Grants (less than 10K), Minor Fellowships and Awards**

2008 HSS Symposium Grant: Integrating science and the humanities (\$5K)

2002 Committee for Teaching Initiative Fund: Building an Indexed Database for Teaching Resources in Anthropology (\$800).

2000 Center for International Business Education grant to study social development and cultural capital among Mapuche and non-Mapuche in Chile (\$7K)

2000 Risk Initiative Grant for studying risk among the Mapuche (\$5K)

1999 Preferences Network Grant for Common-Pool Resources experiments among UCLA and University of Michigan undergraduates (\$2.4K)

1999 Preference Network Grant for risk control experiments among UCLA undergraduates (\$1.2K)

1998 MacArthur Foundation Grant for Experimental Economics Research with Mapuche (\$6.4K)

1996 MacArthur Foundation Grant for Ultimatum Game Research at UCLA (\$3K)

1996 Ford Foundation-ISOP Interdisciplinary Program for Developing Areas Grant (\$1.3K)

1996 Latin American Center Small Grants Award (\$2.5K)

1994 National Science Foundation Master's Improvement Research Grant (through UCLA, \$2.3K)

1994 Tinker Foundation for Latin American Studies Research Grant (\$1.5K)

1994 Teaching Assistantship in the Department of Anthropology, UCLA, for the 1994-95 year.

1993 Government Award for Outstanding Achievement in support of Mission Activities.

1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.

1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members

## **Classes Taught**

### **Undergraduate**

- Introduction to Anthropology (Anthro 101, Emory)
- Psychological Anthropology (Anthro 260, Emory)
- Cultural Change: An Interdisciplinary Approach (Anthro 385, Emory)
- Culture, Cognition and Evolution (Psychology 205, UBC)
- Evolutionary Psychology (Psychology 358, UBC)
- Wealth and Poverty of Nations (Economics 234, UBC)

### **Graduate**

- Field and Analytical Methods in Anthropology (Anthro 585, Emory)
- Biocultural Seminar (Anthro 520R, Emory)
- Culture and Mind (Anthro 508, Emory)
- Culture and Cognition (Anthro and Psych, Michigan)
- Decision-making, rationality, and the nature of human morality and social behavior (Econ 590 and Psych 529)

## **Honor Societies**

- Phi Beta Kappa
- Tau Beta Pi -National Engineering Honor Society
- Sigma Gamma Tau -National Aerospace Engineering Honor Society
- Lambda Alpha- National Anthropology Honor Society

## **Service Highlights**

- Series co-editor for *Origins of Human Behavior and Culture* at the University of California Press.
- Panelist for the National Science Foundation's *Human Social Dynamics* Review (2004).

## **Field Work Experience**

2007 Yasawa Island, Fiji. Folksociology and Poison Fish (1 month, Nov)

2006 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (3 months)

2005 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (1 month)

2004 Yasawa Island, Fiji, Ontogeny of Cultural Knowledge (1 month)

2003 Yasawa Island, Fiji, Behavioral Experiments and Cultural Knowledge (3 months)

2000 Mapuche, Southern Chile, Risk Economic Behavior (1 month)

- 1997 Mapuche, Southern Chile, Economic Decision-making (9 months)
- 1997 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).
- 1996 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2 months).
- 1995 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).
- 1994 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2.5 months).

## **Reviewer for these Journals, Institutions and Presses**

- ◆ National Science Foundation (Cultural Anthropology, Archaeology, & Social Dynamics)

### **General Sciences and Biology**

- ◆ Nature
- ◆ Science
- ◆ Proceedings of the National Academy of Science
- ◆ Proceedings of the Royal Academy: Biology
- ◆ Behavioral and Brain Sciences

### **Anthropology and Evolution**

- ◆ Current Anthropology
- ◆ American Antiquity
- ◆ Human Nature
- ◆ Evolutionary Anthropology
- ◆ Behavioral Ecology and Sociobiology
- ◆ Journal of Theoretical Biology
- ◆ Evolution and Human Behavior
- ◆ Human Biology
- ◆

### **Economics and Business**

- ◆ American Economic Review
- ◆ Econometrica
- ◆ Economic Journal
- ◆ Journal of Economic and Organizational Behavior
- ◆ Experimental Economics
- ◆ Academy of Management Journal

### **Psychology and Sociology**

- ◆ Psychological Science
- ◆ Trends in Cognitive Science
- ◆ Behavioral and Brain Sciences
- ◆ Evolution of Communication

- ◆ Rationality and Society

#### **University Presses**

- ◆ University of California
- ◆ University of Chicago Press
- ◆ University of Michigan Press

#### **Languages**

- ◆ Spanish: Proficiency in speaking and writing
- ◆ Fijian, Standard and Yasawan dialects are current under study.
- ◆ Computer languages: Fortran 77, C, R, Matlab

## References

### Anthropology and Archaeology

- Pascal Boyer: Henry Luce Professor of Individual and Collective Memory, Washington University, pboyer@artsci.wustl.edu
- Stephan Shennan: Professor of Theoretical Archaeology, University College London. Director of the AHRB Centre for the Evolutionary Analysis of Cultural Behaviour s.shennan@ucl.ac.uk
- Scott Atran: Adjunct Research Scientist, Research Center for Group Dynamics; Associate Research Scientist, Anthropology; Adjunct Professor, Psychology Department (University of Michigan); Directeur de Recherche, Centre National de la Recherche Scientifique, Paris, satran@umich.edu
- Jean Ensminger: Professor of Anthropology, California Institute of Technology, jensming@hss.caltech.edu
- Barry Hewlett: Professor of Anthropology, Washington State University, hewlett@vancouver.wsu.edu.
- Larry Kuznar: Professor of Anthropology, Purdue University kuznar@ipfw.edu
- Roy D'Andrade: Professor of Anthropology, University of Connecticut, roy.d'andrade@uconn.edu

### Psychology

- Richard Nisbett: Theodore M. Newcomb Distinguished University Professor, University of Michigan, nisbett@umich.edu, Tel: (734) 761-5847.
- Philippe Rochat, Professor of Psychology, Emory University, psypr@emory.edu.
- Michael Tomasello: Director of the Max Planck Institute for Evolutionary Anthropology, Department of Developmental and Comparative Psychology, tomas@eva.mpg.de

### Philosophy

- Steve Stich Board of Governors Professor of Philosophy, Rutgers University, stich@rucss.rutgers.edu
- Robert McCauley Professor of Philosophy, Emory University, philrnm@emory.edu

### Economics

- Colin Camerer: Rea and Lela Axline Professor of Business Economics at the California Institute of Technology, camerer@hss.caltech.edu