

## Joseph Henrich

Associate Professor  
Anthropologist  
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### University Education

- Ph.D. Anthropology, University of California at Los Angeles, 1999.
- MA. Anthropology, University of California, Los Angeles, 1995.
- BS. Aerospace Engineering, University of Notre Dame, 1991 (high honors).
- BA. Anthropology, University of Notre Dame, 1991 (high honors).

### Major Awards and Fellowships

- 2009 Early Career Award for Distinguished Scientific Contributions bestowed by the *Human Behavior and Evolution Society*
- 2007 Canada Research Chair in *Culture, Cognition and Evolution* (Tier 1)
- 2007 Senior Early Career Scholar Peter Wall Institute
- 2006 Canada Research Chair in *Culture, Cognition and Evolution* (Tier 2)
- 2004 Presidential Early Career Award for Scientists and Engineers (PECASE)
- 2001 Fellow at the Institute for Advanced Study, Berlin (Wissenschaftskolleg), in the research group on *Social Norms and Economic Behavior* (convened by Ernst Fehr)
- 1999 Society of Scholars Fellow at the University of Michigan
- 1997 William J. Fulbright Scholarship
- 1996 Harold K. Schneider Prize for best paper in Economic Anthropology, graduate division, Society for Economic Anthropology

### Major Grants (≥ 10K)

- 2007 Peter Wall Institute for Advanced Studies, University of British Columbia, Exploratory Workshop Grant for *Integrating Science and the Humanities* (\$25,000; w/ C\$27,000 matching funds from numerous Departments. PI and co-PI Edward Slingerland and Joseph Henrich.
- 2007 Senior Early Career Scholar Peter Wall Institute
- 2007 Social Science Research Council, *Folksociology: A cross-cultural and developmental investigation of how groups influence thinking about individuals* (118K)
- 2007 Hampton Research Grant, *Ciguatera Toxin & the Evolution of Cultural Practices* (39K)
- 2006 Canada Foundation for Innovation (312K for laboratory development)

- 2004 John D. and Catherine T. MacArthur Foundation Grant through the “Preferences Network”: *Origins of Prosocial Sentiments*, with Silk (PI) and Povenilli (279K)
- 2003 Early Career Development Grant from the National Science Foundation (CASE): *Building an Interdisciplinary Program in Culture and Cognition* (5 years, 420K)
- 2002 National Science Foundation Grant from Anthropology, Economics & Decision Science: *The Roots of Human Sociality: An Ethno-Experimental inquiry in 16 small-scale societies*, with Ensminger (3 years, 475K)
- 1997 National Science Foundation Dissertation Improvement Grant (12K)
- 1997 Organization of American States Fellowship
- 1997 International Studies and Overseas Program Graduate Dissertation Fellowship (10K)
- 1994 National Science Foundation Graduate Fellowship (3 year award)

## **Positions Held and Work Experience**

### **2006- Pres. Associate Professor (tenure) in the Departments of Psychology and Economics at the University of British Columbia**

- Teaching and advising graduate and undergraduates
- Committees: Search (Psychology & Economics), Awards (Psychology), Tenure Review (Psychology), Peer evaluation (Economics)
- Committee to develop university-wide program in Evolutionary Studies

### **2002-2007 Assistant & Associate (tenure) Professor of Anthropology at Emory University**

- Teaching and advising graduate and undergraduates
- Committee work, including graduate admissions, senior faculty search, honors committee and departmental speakers series.
- Founded and co-administer the Evolution and Human Behavior Seminar Series
- Designing a curriculum for Culture and Cognition at Emory

### **2001-2002 Fellow at the Institute for Advanced Study (*Wissenschaftskolleg*), Berlin** An interdisciplinary Research Group on Social Norms and Economic Decision-making convened by Professor Ernst Fehr

### **1999-2002 Visiting Assistant Professor and Post Doctoral Research Fellow**

University of Michigan Business School, Department of Organizational Behavior

- Teaching graduate seminars in the Culture & Cognition Program, an interdisciplinary program between psychology and anthropology.
- Participating faculty member in the Undergraduate Research Opportunity Program

### **1999 University Teaching Fellow**

Department of Anthropology, University of California at Los Angeles

- Designed interdisciplinary undergraduate seminar
- Lectured and led discussions; designed examination questions

- 1996 **Reader** for the *Evolution of Human Societies* (taught by Allen Johnson)  
 Department of Anthropology, University of California at Los Angeles
- Graded essays, prepared examination questions, guest Lectures
- 1995-96 **Teaching Assistant** for *Human Evolution* (taught by Silk and Manson)  
 Department of Anthropology, University of California at Los Angeles
- Prepared and delivered review lectures and led discussions
  - Designed examination questions and tutored students and assigned grades
- 1991-93 **Test and Evaluation Systems Engineer**  
 General Electric Aerospace/ Martin Marietta, Springfield, VA
- Performed real time command, control and analysis of all ground and on-orbit assets.
  - Performed operations using large scale hardware and software systems in an IBM MVS/XA environment.
  - Executed contingency responses dictated by system anomalies on either ground or vehicle components.

## Publications and Forthcoming Contributions<sup>1</sup>

### Edited Volume

Henrich, J., R. Boyd, S. Bowles, H. Gintis E. Fehr, C. Camerer (editors) (2004) *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*. Oxford University Press.

### Book

Henrich, N. and J. Henrich (2007) *Why Humans Cooperate: A cultural and evolutionary explanation*. Oxford University Press.

### Refereed Journal Articles

- 1) Henrich, J., S. Heine and A. Norenzayan (forthcoming) The Weirdest People in the World. *Behavioral and Brain Sciences*.
- 2) Henrich, J. (2009) The evolution of costly displays, cooperation, and religion. *Evolution and Human Behavior* 30, 244-260.
- 3) Brosnan, S., J. Silk, J. Henrich, et. al. (2009) Chimpanzees (*Pan troglodytes*) do not develop contingent reciprocity in an experimental task. *Animal Cognition* 12, 317-322.
- 4) Henrich, J. and R. Boyd (2008) Division of Labor, Economic Specialization, and the Evolution of Social Stratification. *Current Anthropology*, 49 (4): 715-724.
- 5) O’Gorman, R., J. Henrich and M. Van Vugt (2008) Constraining free riding in public good games: designated solitary punishers can sustain human cooperation. *Proceedings of the Royal Society—Biology*, 1-7.

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<sup>1</sup> Forthcoming work is available at <http://www.psych.ubc.ca/~henrich/home.html>

- 6) Gintis, H., J. Henrich, S. Bowles, R. Boyd, & E. Fehr (2008) Strong reciprocity and the roots of human morality. *Social Justice Research*, 21(2): 241-253.
- 7) Henrich, J., R. Boyd, and P. Richerson (2008) Five Misunderstandings about Cultural Evolution, *Human Nature*, 19:119-137.
- 8) Heine, S., T. Takemoto, S. Moskaleiko, J. Lasaleta, and J. Henrich (2008) Mirrors in the head: Cultural variation in objective self-awareness. *Personality and Social Psychology Bulletin* 34:879-887.
- 9) Vonk, J., S. F. Brosnan, J. B. Silk, J. Henrich, A. Richardson, S.P. Lambeth, S. Schapiro, D. J. Povinelli (2008) Chimpanzees do not take advantage of very low cost opportunities to deliver food to unrelated group members. *Animal Behavior* 75: 1757-1770.
- 10) Marlowe, F. W., J. C. Berbesque, A. Barr, J. Ensminger, H. C. Barrett, A. Bolyanatz, J. C. Cardenas, M. Gurven, E. Gwako, J. Henrich, N. Henrich, C. Lesorogol, D. Tracer (2008) More 'altruistic' punishment in larger societies, *Proceedings of the Royal Society—Biology*, 275, 587-590.
- 11) Henrich, J. (2007) Behavioral Data, Cultural Group Selection, and Genetics, *Psychological Inquiry*, 18 (1): 36-37.
- 12) Henrich, J., R. McElreath, A. Barr, J. Ensminger, H. C. Barrett, A. Bolyanatz, J. Camilo Cardenas, M. Gurven, E. Gwako, N. Henrich, C. Lesorogol, F.W. Marlowe, D. Tracer, J. Ziker (2006) Costly Punishment Across Human Societies, *Science*, 312: 1767- 1770.
- 13) Henrich, J. and N. Henrich (2006). Culture, Evolution, and the Puzzle of Human Cooperation. *Cognitive Systems Research*, 7: 220-245.
- 14) Henrich, J. (2006) The Evolution of Cooperative Institutions: Tacking the Problem of Equilibrium Selection, *Science [Perspectives]*, 312: 60-61.
- 15) Silk, J., S.F. Brosnan, J. Vonk, J. Henrich, D.J. Povinelli, S. Shapiro, A. Richardson, S.P. Lambeth & J. Mascaró (2006) Chimpanzee choice and prosociality (reply). *Nature*, 440.
- 16) Hrushka, D. and J. Henrich (2006). Friendship, cliquishness, and the emergence of cooperation. *Journal of Theoretical Biology*, 239 (1): 1-15.
- 17) Henrich, J. (2006) Understanding Cultural Evolutionary Models: A Reply to Read's Critique. *American Antiquity*, 71 (4).
- 18) McCauley, R. and J. Henrich (2006). Susceptibility to the Muller-Lyer Illusion, Theory-Neutral Observation, and the Diachronic Penetrability of the Visual Input System. *Philosophical Psychology*, 19 (1): 1-23.
- 19) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (2005). "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. *Behavioral and Brain Sciences*, 28: 795-815 (Target Article includes 23 commentaries).
- 20) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F.

- 21) Silk, J. B., S. F. Brosnan, J. Vonk, J. Henrich, D. J. Povinelli, A. Richardson, S. P. Lambeth, J. Mascaro, & S. Shapiro (2005) Chimpanzees are indifferent to the welfare of unrelated group members. *Nature*, 437, 1357-1359.
- 22) Henrich, J. (2004). Demography and Cultural Evolution: Why adaptive cultural processes produced maladaptive losses in Tasmania. *American Antiquity*, 69 (2): 197-214.
- 23) Henrich, J. (2004) Cultural Group Selection, coevolutionary processes and large-scale cooperation. At target article in *Journal of Economic Behavior and Organization*, 53: 3-35.
- 24) Henrich, J. (2004) Reply. *Journal of Economic Behavior and Organization*, 53: 127-143.
- 25) Henrich, J. (2004) Inequity Aversion in Capuchins? *Nature*, 42:139.
- 26) Henrich, J. & R. McElreath (2003) The Evolutionary Foundations of Cultural Evolution. *Evolutionary Anthropology*, 12(3): 123-135.
- 27) Henrich, J. & R. Boyd (2002) On Modeling Cognition and Culture: Why replicators are not necessary for cultural evolution. *Journal of Cognition and Culture*, 2(2): 87-112.
- 28) Henrich, J. & R. McElreath (2002). Reply to Kuznar's comment on our "Are Peasants Risk Averse Decision-Makers. *Current Anthropology*, 43 (5): 788-789.
- 29) Henrich, J. & R. McElreath (2002) Are Peasants Risk Averse Decision-Makers. *Current Anthropology*. 43(1): 172-181.
- 30) Henrich, J. (2001) Cultural Transmission and the Diffusion of Innovations: Adoption dynamics indicate that biased cultural transmission is the predominate force in behavioral change and much of sociocultural evolution. *American Anthropologist*, 103: 992-1013.
- 31) Henrich, J., R. Boyd, S. Bowles, C. Camerer, H. Gintis, R. McElreath and E. Fehr (2001) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *American Economic Review*, 91(2), 73-79.
- 32) Henrich, J. and R. Boyd (2001) Why people punish defectors: conformist transmission stabilizes costly enforcement of norms in cooperative dilemmas. *Journal of Theoretical Biology*, 208, 79-89.
- 33) Henrich, J. (2001) On Risk Preferences and Curvilinear Utility Curves: A comment on Kuznar's piece, *Current Anthropology*, 42(5): 711.
- 34) Henrich, J. & F. Gil-White (2001) The Evolution of Prestige: freely conferred status as a mechanism for enhancing the benefits of cultural transmission. *Evolution and Human Behavior*, 22, 1-32.
- 35) Henrich, J. (2001) Challenges for everyone: real people, deception, one-shot games, social learning, and computers. Commentary on Hertwig and Ortmann for *Behavioral and Brain Sciences*, 24 (3).
- 36) Henrich, J. (2000). Does culture matter in economic behavior? Ultimatum game bargaining among the Machiguenga. *American Economic Review*, 90(4): 973-979.

- 37) Henrich, J. and R. Boyd (1998). The evolution of conformist transmission and between-group differences. *Evolution and Human Behavior*, 19: 215-242.
- 38) Henrich, J. (1997). Market Incorporation, Agricultural Change and Sustainability among the Machiguenga Indians of the Peruvian Amazon. *Human Ecology*, 25(2): 319-351.

### Republications of earlier journal articles

- 1) Figure 1 from Henrich, J. (2000) Does culture matter in economic behavior? Ultimatum Game Bargaining among the Machiguenga of the Peruvian Amazon. *American Economic Review* 90 (4), 2000: 973-979. In Ackert (2009) Behavioral Finance: Psychology, Decision-Making, and Markets, Cengage Learning
- 2) Henrich, J. (2009) Cultural Group Selection, coevolutionary processes and large-scale cooperation. *Darwinism and Economics*. Edited by Geoffrey M. Hodgson. The International Library of Critical Writings in Economics.
- 3) Henrich, J., R. Boyd, S. Bowles, C. Camerer, H. Gintis, R. McElreath and E. Fehr (2009) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *Darwinism and Economics*. Edited by G. M. Hodgson. The International Library of Critical Writings in Economics.
- 4) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (2009). “Economic Man” in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. *Judgment and Decision-making*. Edited by Nick Chater. Sage Publications.
- 5) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (2007). “Economic Man” in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. *Recent Developments in Behavioral Economics*. Edited by Shlomo Maital. International Library of Writings in Economics.
- 6) Henrich, J., R. Boyd, S. Bowles, C. Camerer, H. Gintis, R. McElreath and E. Fehr (2007) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *New Developments in Experimental Economics*. Edited by Enrica Carbone and Chris Starmer. The International Library of Critical Writings in Economics. Edward Elgar Publishers.
- 7) Henrich, J., R. Boyd, S. Bowles, C. Camerer, H. Gintis, R. McElreath and E. Fehr (2008) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *Selecting Research Methods*. Sage Publications.

### Book Chapters

- 1) Shariff, A.F., A. Norenzayan, J. Henrich (2009). The Birth of High Gods: How the cultural evolution of supernatural policing agents influenced the emergence of complex, cooperative human societies, paving the way for civilization. In *Evolution, culture and the human mind*, edited by M. Schaller, A. Norenzayan, S. Heine, T. Yamagishi, & T. Kameda. Lawrence Erlbaum Associates

- 2) Henrich, J. (2009) The Evolution of Innovation-Enhancing Institutions. In *Innovation in Cultural Systems: Contributions from Evolutionary Anthropology*, edited by Michael O'Brien and Stephen Shennan. MIT Press.
- 3) Henrich, J. (2008) A Cultural Species. In *Explaining Culture Scientifically*, edited by Melissa Brown. University of Washington Press.
- 4) Henrich, J. and R. McElreath (2007) Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. In *Oxford Handbook of Evolutionary Psychology*, edited by Robin Dunbar and Louise Barrett. Oxford University Press.
- 5) McElreath, R. and J. Henrich (2007) Modeling Cultural Evolution. In *Oxford Handbook of Evolutionary Psychology*, edited by Robin Dunbar and Louise Barrett. Oxford University Press.
- 6) Henrich, J., R. Boyd, S. Bowles, C. Camerer, E. Fehr, H. Gintis and R. McElreath (2004) Introduction and Guide to the Volume (pp. 1-7). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 7) Henrich, J., R. Boyd, S. Bowles, C. Camerer, E. Fehr, H. Gintis and R. McElreath (2004) Overview and Synthesis (pp. 8-54). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 8) Henrich, J. & N. Smith (2004) Comparative experimental evidence from Machiguenga, Mapuche, Huinca & American populations shows substantial variation among social groups in bargaining and public goods behavior (pp. 125-167). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 9) Henrich, J., P. Young, E. Smith, S. Bowles, P. Richerson, A. Hopfensitz, K. Sigmund and F. Weissing (2003) The Culture and Genetic Origins of Human Cooperation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.
- 10) Richerson, P., Boyd R., and J. Henrich (2003) The Cultural Evolution of Cooperation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.
- 11) Fehr, E. and J. Henrich (2003) Is Strong Reciprocity a Maladaptation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.
- 12) Henrich, J. (2002). Decision-making, cultural transmission and adaptation in economic anthropology. In *Theory in Economic Anthropology* edited by J. Ensminger. AltaMira Press, 251-295.
- 13) Henrich, J., W. Albers, R. Boyd, G. Gigerenzer, K. McCabe, A. Ockenfels, H. P. Young (2001). What is the Role of Culture in Bounded Rationality? In *Bounded Rationality: The Adaptive Toolbox*, edited by G. Gigerenzer and R. Selten. MIT Press.

## Student's Presentations and Posters

- Chudek, M., Heller, S. Birch, S. & Henrich, J. (2009, February). The fidelity of gossip - A cross-cultural universal? Poster presented at the Society for Personality and Social Psychology Pre-Conference on Cultural Psychology. Tampa, Florida.
- Chudek, M., Mesoudi, A. & Henrich, J. (2009, February). Prestige bias - Evidence of adaptation for culture. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- Broesch, Tanya, James Broesch, Joseph Henrich, Ann Bigelow, Philippe Rochat (2008, March). Contingency and Affective Mirroring in Fijian and Canadian mother-infant dyads. Poster presented at the International Infant Studies Conference, Vancouver, B.C.
- Cheng, J. T., Tracy, J. L., & Henrich, J. (2008, May). Why are you so proud? Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Interpersonal Theory and Research's 11th Annual Convention. Tempe, Arizona.

## Series Editor for these books at UC Press

- Hruschka, D. J. (in press) *Friendship: Development, Ecology and Evolution of a Social Relationship*. In the Origins of Human Behavior and Culture Series. Series editors Monique Borgerhoff Mulder and Joseph Henrich. University of California Press.
- Shennan, Stephen (2009) *Pattern and Process in Cultural Evolution*. In Origins of Human Behavioral and Culture Series. Series editors Monique Borgerhoff Mulder and Joseph Henrich. University of California Press.
- Kennett, Douglas and Bruce Winterhalder (2006) *Behavioral Ecology and the Transition to Agriculture*. In the Origins of Human Behavior and Culture Series. Series Editors Monique Borgerhoff Mulder and Joseph Henrich. University of California Press.

## Draft Manuscripts<sup>2</sup>

### Edited Volume

Henrich, J. and Jean Ensminger. *Fairness and Punishment in Cross-Cultural Perspective*. Under consideration at Russell Sage Press.

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<sup>2</sup> Most draft manuscripts are available at <http://www.psych.ubc.ca/~henrich/home.html#papers>.



## For Journals

- 1) Henrich, J. and N. Henrich. The evolution of cultural adaptations and how it created pregnancy and lactation food taboos that protect against marine toxins.
- 2) Henrich, J., R. McElreath, A. Barr, J. Ensminger, H. C. Barrett, A. Bolyanatz, J. C. Cardenas, M. Gurven, E. Gwako, N. Henrich, C. Lesorogol, F. W. Marlowe, D. Tracer, J. Ziker, Markets, religion, community size and the evolution of fairness and punishment.
- 3) Barr, A., C. Wallace, J. Ensminger, J. Henrich, H. C. Barrett, A. Bolyanatz, J. C. Cardenas, M. Gurven, E. Gwako, C. Lesorogol, F. W., R. McElreath, D. Tracer, and J. Ziker. Homo Æqualis: A Cross-Society Experimental Analysis of Three Bargaining Games.
- 4) Cheng, J. T., J. L. Tracy, and J. Henrich. Leading with Pride: Do Hubristic and Authentic Pride Underlie the Attainment of Dominance and Prestige?
- 5) Chudek, M., S. Heller, S. Birch, and J. Henrich. Prestige Biased Transmission in Children: Attention from others as a cue for social learning.
- 6) Atran, Scott and J. Henrich. The Evolution of Religion
- 7) Gervais, W. and J. Henrich. The Zeus Problem
- 8) Richerson, P. and J. Henrich. Tribal Social Instincts and the Cultural Evolution of Institutions to Solve Collective Action Problems
- 9) Broesch, T., T. Callaghan, J. Henrich, and P. Rochat. Cultural Variations in Children's Mirror Self-Recognition.

## Book Chapters

- 1) Henrich, J. and N. Henrich. Fairness without Punishment: Behavioral Experiments in the Yasawa Islands, Fiji. In *Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Henrich and J. Ensminger.
- 2) Henrich, J. and J. Ensminger. Chapter 2: Theoretical Foundations—The Coevolution of Social Norms, Intrinsic Motivation, Markets, and the Institutions of Complex Societies. In *Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Henrich and J. Ensminger.
- 3) Ensminger, J. and J. Henrich. Chapter 3: Cross-Cultural Experimental Methods, Sites, and Variables. In *Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Henrich and J. Ensminger.
- 4) Henrich, J. and J. Ensminger. Chapter 4: Empirical Results—Markets, Community Size, Religion and the Nature of Human Sociality, In *Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Henrich and J. Ensminger.

## Invited Lectures

Keynotes, Plenaries, and Invitations with Honoraria

- 1) Why Humans Cooperation. Invited lecture in the *Human Uniqueness Series*. Arizona State University. Tempe, AZ. September 24, 2009
- 2) The evolution of cultural adaptations. Keynote at *Cognition 2009: Cultures and Cognition in Evolution*. Institute of Cognitive Science. UQAM. Montreal, Canada. June 4, 2009.
- 3) Culture-Gene Coevolution and the Origins of Human Sociality. Plenary at the *Human Behavior and Evolution Conference*. Fullerton, CA. May 28, 2009
- 4) The evolution of norms and institutions (including cooperative ones): ethnographic and experimental evidence from Fiji. Invited speaker series at the *IPEM Seminar Series* in the IGERT Program in Evolutionary Modeling. University of Washington. February 21, 2008.
- 5) On the Nature of Human Sociality: Behavioral Experiment and Ethnography in 15 small-scale societies. *Foundations of Human Social Behavior*. University of Zurich. June 20, 2008
- 6) The evolution of cultural adaptations: Fijian food taboos prevent fish poisoning during pregnancy and lactation. *Cultural Evolution and Health Series*. Northwestern University. January 29, 2007.
- 7) Culture and the Nature of Human Sociality. Plenary address at the *American Accounting Association Annual Meeting (Imagined Frontiers in Accounting)*. Chicago. August 6, 2007.
- 8) Cultural learning, sociality and the coevolution of human institutions. Invited lecture at the *Cultural and Adaptive Bases of Human Sociality*. International House of Japan, Tokyo. September 9-10, 2006.
- 9) The Coevolutionary Origins of Human Sociality. Keynote address at the *Conference on Collective Intentionality*, Siena, Italy. October 14, 2004.
- 10) Cross-Cultural Variations in Economic Decision-Making. Invited lecture at the *AFOSR (Air Force) Workshop: Culture and Personality in Models of Adversarial Decision-Making*. Tysons Corner, VA. November 13, 2003.
- 11) The Cultural Origins of Social Preferences. Invited presentation at *Field Experiment in Economics*, Middlebury College's 24th Annual Economics Conference. April 26, 2003.
- 12) The Nature and Origin of Social Preference. Invited lecture at the World Bank, Washington D.C. March 5, 2003.

Invited Lectures away from my Home University

- 13) Tribal Social Instincts and the Cultural Evolution of Institutions to Solve Collective Action Problems. *Context and the Evolution of Mechanisms for Solving Collective Action Problems*. Workshop in Political Theory and Policy Analysis, Bloomington, IN. May 2, 2009.

- 14) The Evolution of Cultural Adaptations: Fijian food taboos protect against dangerous marine toxins. Invited lecture for the *Behavior, Evolution and Culture (BEC) Series*, UCLA. April 6, 2009.
- 15) The Evolution of Norms. Invited lecture at the Max Planck Institute for Evolutionary Anthropology, Leipzig, Germany. March 12, 2009.
- 16) The evolution of cultural adaptations in Fiji. Invited lecture in the Seminar Series in Ecology and Evolution, University of California Davis. Feb 12, 2009.
- 17) Norms, Institutions, and the Coevolution of Human Sociality. Invited lecture at the Wenner-Gren Foundation's *International Symposium on Human Evolution*, Stockholm. November 6, 2008.
- 18) Culture and the Coevolutionary Origins of Human Behavior. Invited lecture in the *Institute of Social and Cultural Anthropology Lecture Series*. Oxford University. October 20, 2006.
- 19) The Evolution of Moral Norms: Evidence from Fiji. Invited Speaker at the *Norms and Moral Psychology Workshop in Culture and Mind Project*. University of Sheffield, Sheffield, England. October 20, 2007.
- 20) Why societies vary in their rates of innovation: The Evolution of Innovation-Enhancing Institutions. Invited lecture at *Innovation in Cultural Systems: Contributions from Evolutionary Anthropology*. Altenberg Workshops in Theoretical Biology, Konrad Lorenz Institute, Altenberg, Austria. September 15, 2007.
- 21) The Cultural Origins of Human Sociality. Invited in the *Cognition and Culture, and Evolution and Human Adaptation Program*. University of Michigan. February 10, 2006.
- 22) Why Big Men are generous. Invited lecture at *Pattern and Process in Cultural Evolution*. Centre for the Evolutionary Analysis of Cultural Behavior (University College London), London. September 14-16, 2005.
- 23) Cultural Group Selection and Human Sociality. *Foundations of Accounting Conference*. Goizueta Business School. Emory University. March 23, 2005.
- 24) Culture and the Evolution of Human Altruism. Invited lecture at the *Society of Cross-Cultural Research* (invited by SETI). February 26, 2005.
- 25) On the Nature of Human Sociality. Department of Economics. University of British Columbia. February 4, 2005.
- 26) The Evolution of Culture and Human Sociality. Department of Psychology. University of Toronto. January 26, 2005.
- 27) Prosociality in Cross-Cultural Perspective. Invited presentation at the *LUCE Conference*, Pennsylvania State University. April 13, 2003.
- 28) Understanding a Cultural Species. Invited presentation at the *Innateness Workshop*, University of Maryland, Washington, D.C. March 8, 2003.
- 29) The Nature of Human Sociality. Invited lecture at the National Science Foundation, Alexandria, VA. March 6, 2003.

- 30) A Cultural Species. Invited presentation at *Towards a Scientific Concept of Culture*, Stanford University, Palo Alto. January 25, 2003.
- 31) Rapporteur Summary for the “Cooperation in Human Societies” Group at the Dahlem Conference on the Genetic and Culture Evolution of Cooperation, Berlin, Germany. March 2002.
- 32) Ethnography and Experiments in 15 small-scale societies. Invited presentation at the Max Planck Institute for Human Development (ABC group), Berlin, Germany. February 23, 2002.
- 33) Modeling Cultural Evolution. Invited presentation at the *Innateness Workshop*, Sheffield University, Sheffield, England. November 7, 2002
- 34) Cultural Differences in Risk Preferences (with R. McElreath). Invited paper at the *Human Behavior & Evolution Society Conference*. Salt Lake City, Utah. June 4 1999.
- 35) Cultural Differences in Risk Preferences (with R. McElreath). Invited paper at the Risk Initiative in Salt Lake City. June 2, 1999.
- 36) Rapporteur Summary for the “Bounded Rationality and Cultural Change” Group at the Dahlem Conference on Bounded Rationality, Berlin, Germany. March 1999.
- 37) Cross-Cultural Differences in Risk Preferences. Invited paper at the MacArthur Foundation's Preferences Network Conference, Chicago. December 1998.
- 38) The problem of culture and decision-making in economic anthropology. Invited paper at the *Society of Economic Anthropology*, Guadalajara, Mexico. April 1997.

#### Invited Lectures at Home University

- 39) The Cultural Brain Hypothesis: Implications for learning and development. *Workshop in Development Psychology*, University of British Columbia. April 8, 2009.
- 40) On the Origins of Faith. *Panel Discussion on Religion*. Green College, University of British Columbia. March 30, 2009.
- 41) Culture, Social Norms and the Nature of Human Sociality (Or, Why Ethnographers Need Experiments, Game Theory, and Evolution). *Green College Principal's Series*. February 24, 2009.
- 42) Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. *UBC Institute of Mental Health Colloquium*. February 5, 2009.
- 43) On the Nature of Human Sociality: Behavioral Experiments and Ethnography from 15 Small-scale Societies. *UBC/SFU Distinguished Speaker Series*, OBHR Division, University of British Columbia. February 1, 2008
- 44) The evolution of cultural adaptations in Fiji. *Culture in Evolutionary Perspective*. Green College at the University British Columbia. April 14, 2007
- 45) Prestige and Cultural Learning. Invited presentation at the *Cognition and Development Seminar*, Department of Psychology, Emory University. November 4, 2003.

- 46) Foundations of Human Social Preferences. Department of Economics, Emory University. May 2003.
- 47) The Origins of Human Prosociality. Invited presentation at the *Evolution and Human Adaptation Program Lecture Series*. February 23, 20001.
- 48) Cross-cultural Experimental Economics. Invited presentation at in the *Hosmer Series* at the University of Michigan Business School. February 15, 2000.
- 49) The Evolution of Prestige. Invited paper at the *Culture & Cognition Colloquium* series at the University of Michigan. December 10, 1999.
- 50) Cross-cultural Experimental Economics. Invited paper at the MacArthur Foundation's *Preferences Network* Conference, Los Angeles. December 4, 1999.
- 51) Ultimatum and Public Goods Games among the Mapuche and Machiguenga. Invited paper at the MacArthur Foundation's *Cross-Cultural Initiative* Conference, Los Angeles. November 1999.
- 52) Ultimatum Game Bargaining and the Machiguenga. Invited paper at the MacArthur Foundation's *Preferences Network* Conference, Los Angeles. January 1997.

## **Other Fellowships, Grants, Honors & Awards** (those not listed above under 'Major')

### **Fellowships and Awards**

- 1998 Graduate Division Fellowship at the University of California, Los Angeles (1 year)
- 1998 Collegium of University Teaching Fellows at the University of California, Los Angeles
- 1994 Teaching Assistantship in the Dept. of Anthropology, UCLA, for the 1994-95 year.
- 1993 Government Award for Outstanding Achievement in support of Mission Activities.
- 1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.
- 1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members
- 1991 Raymond W. Murray Award for the Outstanding Senior in the Department of Anthropology, Notre Dame, IN
- 1991 John J. Reilly Scholarship for excellence in the Arts & Letters/Engineering Double Degree Honors Program at the University of Notre Dame

### **Research Grants (less than 10K), Minor Fellowships and Awards**

- 2008 HSS Symposium Grant: Integrating science and the humanities (\$5K)
- 2002 Committee for Teaching Initiative Fund: Building an Indexed Database for Teaching Resources in Anthropology (\$800).
- 1994 Center for International Business Education grant to study social development and cultural capital among Mapuche and non-Mapuche in Chile (\$7K)
- 1994 Risk Initiative Grant for studying risk among the Mapuche (\$5K)
- 1999 Preferences Network Grant for Common-Pool Resources experiments among UCLA and University of Michigan undergraduates (\$2.4K)

- 1999 Preference Network Grant for risk control experiments among UCLA undergraduates (\$1.2K)
- 1998 MacArthur Foundation Grant for Experimental Economics Research with Mapuche (\$6.4K)
- 1996 MacArthur Foundation Grant for Ultimatum Game Research at UCLA (\$3K)
- 1996 Ford Foundation-ISOP Interdisciplinary Program for Developing Areas Grant (\$1.3K)
- 1996 Latin American Center Small Grants Award (\$2.5K)
- 1994 National Science Foundation Master's Improvement Research Grant (through UCLA, \$2.3K)
- 1994 Tinker Foundation for Latin American Studies Research Grant (\$1.5K)
- 1994 Teaching Assistantship in the Department of Anthropology, UCLA, for the 1994-95 year.
- 1993 Government Award for Outstanding Achievement in support of Mission Activities.
- 1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.
- 1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members

## **Classes Taught**

### **Undergraduate**

- Introduction to Anthropology (Anthro 101, Emory)
- Psychological Anthropology (Anthro 260, Emory)
- Cultural Change: An Interdisciplinary Approach (Anthro 385, Emory)
- Culture, Cognition and Evolution (Psychology 205, UBC)
- Evolutionary Psychology (Psychology 358, UBC)
- Wealth and Poverty of Nations (Economics 234, UBC)

### **Graduate**

- Field and Analytical Methods in Anthropology (Anthro 585, Emory)
- Biocultural Seminar (Anthro 520R, Emory)
- Culture and Mind (Anthro 508, Emory)
- Culture and Cognition (Anthro and Psych, Michigan)
- Decision-making, rationality, and the nature of human morality and social behavior (Econ 590 and Psych 529)
- Modeling the Evolution of Social Behavior (Economics 590 and Psych 529)

### **Honor Societies**

- Phi Beta Kappa
- Tau Beta Pi –National Engineering Honor Society
- Sigma Gamma Tau –National Aerospace Engineering Honor Society
- Lambda Alpha- National Anthropology Honor Society

## Service Highlights

- Advisory Board for AHRC Culture and the Mind Project. PI Stephen Laurence.
- Series co-editor for *Origins of Human Behavior and Culture* at the University of California Press.
- Panelist for the National Science Foundation's *Human Social Dynamics Review* (2004).

## Field Work Experience

2009 Yasawa Island, Fiji. Moral Intuitions and Reproductive History (1 month, June-July)

2007 Yasawa Island, Fiji. Folksociology and Poison Fish (1 month, Nov)

2006 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (3 months)

2005 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (1 month)

2004 Yasawa Island, Fiji, Ontogeny of Cultural Knowledge (1 month)

2003 Yasawa Island, Fiji, Behavioral Experiments and Cultural Knowledge (3 months)

2000 Mapuche, Southern Chile, Risk Economic Behavior (1 month)

1997 Mapuche, Southern Chile, Economic Decision-making (9 months)

1997 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).

1996 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2 months).

1995 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).

1994 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2.5 months).

## Reviewer for these Journals, Institutions and Presses

### National Science Foundation (U.S.)

- ◆ Cultural Anthropology
- ◆ Archaeology
- ◆ Social Dynamics

### General Science Journals

- ◆ Nature
- ◆ Science
- ◆ Proceedings of the National Academy of Science
- ◆ Proceedings of the Royal Academy: Biology
- ◆ Philosophical Transactions of the Royal Society B
- ◆ Behavioral and Brain Sciences
- ◆ Current Zoology

### Anthropology, Archaeology and Evolution Journals

- ◆ Current Anthropology
- ◆ American Antiquity
- ◆ Human Nature
- ◆ Evolutionary Anthropology
- ◆ Behavioral Ecology and Sociobiology
- ◆ Journal of Theoretical Biology
- ◆ Evolution and Human Behavior
- ◆ Human Biology

#### **Economics and Business Journals**

- ◆ American Economic Review
- ◆ Econometrica
- ◆ Economic Journal
- ◆ Journal of Economic and Organizational Behavior
- ◆ Experimental Economics
- ◆ Academy of Management Journal
- ◆ American Economics Journal: Applied Economics

#### **Psychology Journals**

- ◆ Cognition
- ◆ Developmental Science
- ◆ Psychological Science
- ◆ Trends in Cognitive Science
- ◆ Evolution of Communication

#### **Sociology and Philosophy Journals**

- ◆ Rationality and Society
- ◆ European Review of Philosophy

#### **Presses**

- ◆ University of California
- ◆ University of Chicago Press
- ◆ University of Michigan Press

#### **Languages**

- ◆ Spanish: Proficiency in speaking and writing
- ◆ Fijian, Standard and Yasawan dialects are current under study.
- ◆ Computer languages: Fortran 77, C, R, Matlab