

## Joseph Henrich

Canada Research Chair in  
Culture, Cognition and Coevolution (Tier 1)  
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### University Education

- Ph.D. Anthropology, University of California at Los Angeles, 1999
- MA. Anthropology, University of California, Los Angeles, 1995
- BS. Aerospace Engineering, University of Notre Dame, 1991 (high honors)
- BA. Anthropology, University of Notre Dame, 1991 (high honors)

### Major Awards and Fellowships

- 2010 UBC Killam Research Prize
- 2009 Early Career Award for Distinguished Scientific Contributions bestowed by the *Human Behavior and Evolution Society*
- 2007 Canada Research Chair in *Culture, Cognition and Evolution* (Tier 1)
- 2007 Senior Early Career Scholar Peter Wall Institute
- 2006 Canada Research Chair in *Culture, Cognition and Evolution* (Tier 2)
- 2004 Presidential Early Career Award for Scientists and Engineers (United States)
- 2001 Fellow at the Institute for Advanced Study, Berlin (Wissenschaftskolleg), in the research group on *Social Norms and Economic Behavior* (convened by Ernst Fehr)
- 1999 Society of Scholars Fellow at the University of Michigan
- 1997 William J. Fulbright Scholarship
- 1996 Harold K. Schneider Prize for best paper in Economic Anthropology, graduate division, Society for Economic Anthropology

### Major Grants ( $\geq 10K$ )

- 2009 National Institutes of Health (NIH), Measuring Cultural Variation (2 years, 633K). PI and co-PI are Robert Boyd and Joseph Henrich
- 2007 Peter Wall Institute for Advanced Studies, University of British Columbia, Exploratory Workshop Grant for *Integrating Science and the Humanities* (\$25,000; w/ C\$27,000 matching funds from numerous Departments. PI and co-PI are Edward Slingerland and Joseph Henrich.
- 2007 Senior Early Career Scholar Peter Wall Institute
- 2007 Social Science Research Council (SSHRC), *Folksociology: A cross-cultural and developmental investigation of how groups influence thinking about individuals* (3 years, 118K)

- 2007 Hampton Research Grant, Ciguatera Toxin & the Evolution of Cultural Practices (2 years, 39K)
- 2006 Canada Foundation for Innovation (CFI: 312K for laboratory development)
- 2004 John D. and Catherine T. MacArthur Foundation Grant through the “Preferences Network”: *Origins of Prosocial Sentiments*, with Silk (PI) and Povenilli (3 years, 279K)
- 2003 Early Career Development Grant from the National Science Foundation (CASE): *Building an Interdisciplinary Program in Culture and Cognition* (5 years, 420K)
- 2002 National Science Foundation Grant (NSF) from Anthropology, Economics & Decision Science: *The Roots of Human Sociality: An Ethno-Experimental inquiry in 16 small-scale societies*. PI and co-PI are Jean Ensminger and Joseph Henrich (3 years, 475K)
- 1997 National Science Foundation (NSF) Dissertation Improvement Grant (12K)
- 1997 Organization of American States Fellowship (10K)
- 1997 International Studies and Overseas Program Graduate Dissertation Fellowship (10K)
- 1994 National Science Foundation (NSF) Graduate Fellowship (3 year award)

## **Positions Held and Work Experience**

2006- Pres. **Associate Professor (tenure) in the Departments of Psychology and Economics at the University of British Columbia**

- Teaching and advising graduate and undergraduates
- Committees: Search (Psychology & Economics), Awards (Psychology), Tenure Review (Psychology), Peer evaluation (Economics)
- Co-director of the Centre for Human Evolution, Culture, and Cognition

2002-2007 **Assistant & Associate (tenure) Professor of Anthropology at Emory University**

- Teaching and advising graduate and undergraduates
- Committee work, including graduate admissions, senior faculty search, honors committee and departmental speakers series.
- Founded and co-administer the Evolution and Human Behavior Seminar Series
- Designing a curriculum for Culture and Cognition at Emory

2001-2002 **Fellow at the Institute for Advanced Study (Wissenschaftskolleg)**, Berlin  
An interdisciplinary Research Group on Social Norms and Economic Decision-making convened by Ernst Fehr

1999-2002 **Visiting Assistant Professor and Post Doctoral Research Fellow**

University of Michigan Business School, Department of Organizational Behavior

- Teaching graduate seminars in the Culture & Cognition Program, an interdisciplinary program between psychology and anthropology.
- Participating faculty member in the Undergraduate Research Opportunity Program

1999 **University Teaching Fellow**

Department of Anthropology, University of California at Los Angeles

- Designed interdisciplinary undergraduate seminar

- Lectured and led discussions; designed examination questions
- 1996 **Reader** for the *Evolution of Human Societies* (taught by Allen Johnson)  
Department of Anthropology, University of California at Los Angeles
- Graded essays, prepared examination questions, guest Lectures
- 1995-96 **Teaching Assistant** for *Human Evolution* (taught by Silk and Manson)  
Department of Anthropology, University of California at Los Angeles
- Prepared and delivered review lectures and led discussions
  - Designed examination questions and tutored students and assigned grades
- 1991-93 **Test and Evaluation Systems Engineer**  
General Electric Aerospace/ Martin Marietta, Springfield, VA
- Performed real time command, control and analysis of all ground and on-orbit assets.
  - Performed operations using large scale hardware and software systems in an IBM MVS/XA environment.
  - Executed contingency responses dictated by system anomalies on either ground or vehicle components.

## Publications and Forthcoming Contributions<sup>1</sup>

### Edited Volume

Henrich, J., R. Boyd, S. Bowles, H. Gintis E. Fehr, C. Camerer (editors) (2004) *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*. Oxford University Press.

### Book

Henrich, N. and J. Henrich (2007) *Why Humans Cooperate: A cultural and evolutionary explanation*. Oxford University Press.

### Forthcoming Journal Articles

- 1) Henrich, J., S. Heine and A. Norenzayan (forthcoming) The Weirdest People in the World. *Behavioral and Brain Sciences*[Target Article].
- 2) Henrich, J., S. Heine and A. Norenzayan (forthcoming) Beyond WEIRD: Towards a Broad-based Behavioral Sciences *Behavioral and Brain Sciences* [Reply].
- 3) Richerson, P. J., R. Boyd, and J. Henrich (forthcoming) Gene-Culture Coevolution in the Age of Genomics. *Proceedings of the National Academy of Science of the United States*.
- 4) Atran, S. and J. Henrich (forthcoming) The Evolution of Religion. *Biological Theory: Integrating Development, Evolution and Cognition*
- 5) Cheng, J. J. Tracy and J. Henrich (forthcoming) Pride, Personality, and the Evolutionary Foundations of Human Social Status. *Evolution and Human Behavior*

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<sup>1</sup> Underlined names were students or post-doc working with me at the time of the research.

- 6) Gervias, Will and J. Henrich (forthcoming) The Zeus Problem. *Journal of Cognition and Culture*.
- 7) Broesch, T., T. Callaghan, J. Henrich, and P. Rochat (forthcoming) Cultural Variations in Children's Mirror Self-Recognition. *Journal of Cross-Cultural Psychology*.

### Published Journal Articles

- 8) Henrich, J., J. Ensminger, R. McElreath, A. Barr, H. C. Barrett, A. Bolyanatz, J. Camilo Cardenas, M. Gurven, E. Gwako, N. Henrich, C. Lesorogol, F.W. Marlowe, D. Tracer, J. Ziker (2010) Markets, religion, community size and the evolution of fairness and punishment, *Science*, 327: 1480-1484..
- 9) Henrich, J. (2009) The evolution of costly displays, cooperation, and religion. *Evolution and Human Behavior* 30, 244-260.
- 10) Brosnan, S., J. Silk, J. Henrich, et. al. (2009) Chimpanzees (*Pan troglodytes*) do not develop contingent reciprocity in an experimental task. *Animal Cognition* 12, 317-322.
- 11) Henrich, J. and R. Boyd (2008) Division of Labor, Economic Specialization, and the Evolution of Social Stratification. *Current Anthropology*, 49 (4): 715-724.
- 12) O'Gorman, R., J. Henrich and M. Van Vugt (2008) Constraining free riding in public good games: designated solitary punishers can sustain human cooperation. *Proceedings of the Royal Society—Biology*, 1-7.
- 13) Gintis, H., J. Henrich, S. Bowles, R. Boyd, & E. Fehr (2008) Strong reciprocity and the roots of human morality. *Social Justice Research*, 21(2): 241-253.
- 14) Henrich, J., R. Boyd, and P. Richerson (2008) Five Misunderstandings about Cultural Evolution, *Human Nature*, 19:119-137.
- 15) Heine, S., T. Takemoto, S. Moskaleiko, J. Lasaleta, and J. Henrich (2008) Mirrors in the head: Cultural variation in objective self-awareness. *Personality and Social Psychology Bulletin* 34:879-887.
- 16) Vonk, J., S. F. Brosnan, J. B. Silk, J. Henrich, A. Richardson, S.P. Lambeth, S. Schapiro, D. J. Povinelli (2008) Chimpanzees do not take advantage of very low cost opportunities to deliver food to unrelated group members. *Animal Behavior* 75: 1757-1770.
- 17) Marlowe, F. W., J. C. Berbesque, A. Barr, J. Ensminger, H. C. Barrett, A. Bolyanatz, J. C. Cardenas, M. Gurven, E. Gwako, J. Henrich, N. Henrich, C. Lesorogol, D. Tracer (2008) More 'altruistic' punishment in larger societies, *Proceedings of the Royal Society—Biology*, 275, 587-590.
- 18) Henrich, J. (2007) Behavioral Data, Cultural Group Selection, and Genetics, *Psychological Inquiry*, 18 (1): 36-37.
- 19) Henrich, J., R. McElreath, A. Barr, J. Ensminger, H. C. Barrett, A. Bolyanatz, J. Camilo Cardenas, M. Gurven, E. Gwako, N. Henrich, C. Lesorogol, F.W. Marlowe, D. Tracer, J. Ziker (2006) Costly Punishment Across Human Societies, *Science*, 312: 1767- 1770.
- 20) Henrich, J. and N. Henrich (2006) Culture, Evolution, and the Puzzle of Human Cooperation. *Cognitive Systems Research*, 7: 220-245.

- 21) Henrich, J. (2006) The Evolution of Cooperative Institutions: Tacking the Problem of Equilibrium Selection, *Science* [Perspectives], 312: 60-61.
- 22) Silk, J., S.F. Brosnan, J. Vonk, J. Henrich, D.J. Povinelli, S. Shapiro, A. Richardson, S.P. Lambeth & J. Mascaró (2006) Chimpanzee choice and prosociality (reply). *Nature*, 440.
- 23) Hrushka, D. and J. Henrich (2006). Friendship, cliquishness, and the emergence of cooperation. *Journal of Theoretical Biology*, 239 (1): 1-15.
- 24) Henrich, J. (2006) Understanding Cultural Evolutionary Models: A Reply to Read's Critique. *American Antiquity*, 71 (4).
- 25) McCauley, R. and J. Henrich (2006). Susceptibility to the Muller-Lyer Illusion, Theory-Neutral Observation, and the Diachronic Penetrability of the Visual Input System. *Philosophical Psychology*, 19 (1): 1-23.
- 26) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (2005) "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. *Behavioral and Brain Sciences*, 28: 795-815 (Target Article includes 23 commentaries).
- 27) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (2005) Models of decision-making and the evolution of social preferences (Authors' Response). *Behavioral and Brain Sciences*, 28: 838-855.
- 28) Silk, J. B., S. F. Brosnan, J. Vonk, J. Henrich, D. J. Povinelli, A. Richardson, S. P. Lambeth, J. Mascaró, & S. Shapiro (2005) Chimpanzees are indifferent to the welfare of unrelated group members. *Nature*, 437, 1357-1359.
- 29) Henrich, J. (2004) Demography and Cultural Evolution: Why adaptive cultural processes produced maladaptive losses in Tasmania. *American Antiquity*, 69 (2): 197-214.
- 30) Henrich, J. (2004) Cultural Group Selection, coevolutionary processes and large-scale cooperation. At target article in *Journal of Economic Behavior and Organization*, 53: 3-35.
- 31) Henrich, J. (2004) Reply. *Journal of Economic Behavior and Organization*, 53: 127-143.
- 32) Henrich, J. (2004) Inequity Aversion in Capuchins? *Nature*, 42:139.
- 33) Henrich, J. & R. McElreath (2003) The Evolutionary Foundations of Cultural Evolution. *Evolutionary Anthropology*, 12(3): 123-135.
- 34) Henrich, J. & R. Boyd (2002) On Modeling Cognition and Culture: Why replicators are not necessary for cultural evolution. *Journal of Cognition and Culture*, 2(2): 87-112.
- 35) Henrich, J. & R. McElreath (2002). Reply to Kuznar's comment on our "Are Peasants Risk Averse Decision-Makers. *Current Anthropology*, 43 (5): 788-789.
- 36) Henrich, J. & R. McElreath (2002) Are Peasants Risk Averse Decision-Makers. *Current Anthropology*. 43(1): 172-181.

- 37) Henrich, J. (2001) Cultural Transmission and the Diffusion of Innovations: Adoption dynamics indicate that biased cultural transmission is the predominate force in behavioral change and much of sociocultural evolution. *American Anthropologist*, 103: 992-1013.
- 38) Henrich, J., R. Boyd, S. Bowles, C. Camerer, H. Gintis, R. McElreath and E. Fehr (2001) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *American Economic Review*, 91(2), 73-79.
- 39) Henrich, J. and R. Boyd (2001) Why people punish defectors: conformist transmission stabilizes costly enforcement of norms in cooperative dilemmas. *Journal of Theoretical Biology*, 208, 79-89.
- 40) Henrich, J. (2001) On Risk Preferences and Curvilinear Utility Curves: A comment on Kuznar's piece, *Current Anthropology*, 42(5): 711.
- 41) Henrich, J. & F. Gil-White (2001) The Evolution of Prestige: freely conferred status as a mechanism for enhancing the benefits of cultural transmission. *Evolution and Human Behavior*, 22, 1-32.
- 42) Henrich, J. (2001) Challenges for everyone: real people, deception, one-shot games, social learning, and computers. Commentary on Hertwig and Ortmann for *Behavioral and Brain Sciences*, 24 (3).
- 43) Henrich, J. (2000). Does culture matter in economic behavior? Ultimatum game bargaining among the Machiguenga. *American Economic Review*, 90(4): 973-979.
- 44) Henrich, J. and R. Boyd (1998). The evolution of conformist transmission and between-group differences. *Evolution and Human Behavior*, 19: 215-242.
- 45) Henrich, J. (1997). Market Incorporation, Agricultural Change and Sustainability among the Machiguenga Indians of the Peruvian Amazon. *Human Ecology*, 25(2): 319-351.

### **Republications of earlier journal articles**

- 1) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (forthcoming) "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. Republished in *Data Collection*. Edited by W. Paul Vogt as part of the SAGE Benchmarks in Social Research Methods series. (Previous published in *Behavioral and Brain Sciences*, 28: 795-815).
- 2) Henrich, Joseph and Robert Boyd (forthcoming August 2010) On modeling cognition and culture: Why cultural evolution does not require replication of representations. *The Evolution of Culture*. Edited by Stefan Linquist. The International Library of Essays on Evolutionary Thought. (Previously published in the *Journal of Cognition and Culture* 2:87-112).

- 3) Henrich, Joseph and Francisco Gil-White (forthcoming August 2010), The evolution of prestige: freely conferred deference as a mechanism for enhancing the benefits of cultural transmission. *The Evolution of Culture*. Edited by Stefan Linquist. The International Library of Essays on Evolutionary Thought. (Previously published in *Evolution and Human Behavior*, Volume 22(3): 165 – 196).
- 4) Figure 1 from Henrich, J. (2000) Does culture matter in economic behavior? Ultimatum Game Bargaining among the Machiguenga of the Peruvian Amazon. *American Economic Review* 90 (4), 2000: 973-979. In Ackert (2009) Behavioral Finance: Psychology, Decision-Making, and Markets, Cengage Learning
- 5) Henrich, J. (2009) Cultural Group Selection, coevolutionary processes and large-scale cooperation. *Darwinism and Economics*. Edited by Geoffrey M. Hodgson. The International Library of Critical Writings in Economics. (Previously published in the *Journal of Economic Behavior and Organization*, 53: 3-35).
- 6) Henrich, J., R. Boyd, S. Bowles, C. Camerer, H. Gintis, R. McElreath and E. Fehr (2009) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *Darwinism and Economics*. Edited by G. M. Hodgson. The International Library of Critical Writings in Economics. (Previously published in *American Economic Review*, 91(2), 73-79).
- 7) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (2009). “Economic Man” in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. *Judgment and Decision-making*. Edited by Nick Chater. Sage Publications. (Previously published in *Behavioral and Brain Sciences*, 28: 795-815).
- 8) Henrich, J., R. Boyd, S. Bowles, H. Gintis, E. Fehr, C. Camerer, R. McElreath, M. Gurven, K. Hill, A. Barr, J. Ensminger, D. Tracer, F. Marlow, J. Patton, M. Alvard, F. Gil-White and N. Smith (2007). “Economic Man” in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. *Recent Developments in Behavioral Economics*. Edited by Shlomo Maital. International Library of Writings in Economics. (Previously published in *Behavioral and Brain Sciences*, 28: 795-815).
- 9) Henrich, J., R. Boyd, S. Bowles, C. Camerer, H. Gintis, R. McElreath and E. Fehr (2007) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *New Developments in Experimental Economics*. Edited by Enrica Carbone and Chris Starmer. The International Library of Critical Writings in Economics. Edward Elgar Publishers. (Previously published in *American Economic Review*, 91(2), 73-79)
- 10) Henrich, J., R. Boyd, S. Bowles, C. Camerer, H. Gintis, R. McElreath and E. Fehr (2008) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *Selecting Research Methods*. Sage Publications. (Previously published in *American Economic Review*, 91(2), 73-79).

### **Book Chapters**

- 1) Shariff, A.F., A. Norenzayan, J. Henrich (2009). The Birth of High Gods: How the cultural evolution of supernatural policing agents influenced the emergence of complex, cooperative human societies, paving the way for civilization. In *Evolution, culture and*

the human mind, edited by M. Schaller, A. Norenzayan, S. Heine, T. Yamagishi, & T. Kameda. Lawrence Erlbaum Associates

- 2) Henrich, J. (2009) The Evolution of Innovation-Enhancing Institutions. In *Innovation in Cultural Systems: Contributions from Evolutionary Anthropology*, edited by Michael O'Brien and Stephen Shennan. MIT Press.
- 3) Henrich, J. (2008) A Cultural Species. In *Explaining Culture Scientifically*, edited by Melissa Brown. University of Washington Press.
- 4) Henrich, J. and R. McElreath (2007) Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. In *Oxford Handbook of Evolutionary Psychology*, edited by Robin Dunbar and Louise Barrett. Oxford University Press.
- 5) McElreath, R. and J. Henrich (2007) Modeling Cultural Evolution. In *Oxford Handbook of Evolutionary Psychology*, edited by Robin Dunbar and Louise Barrett. Oxford University Press.
- 6) Henrich, J., R. Boyd, S. Bowles, C. Camerer, E. Fehr, H. Gintis and R. McElreath (2004) Introduction and Guide to the Volume (pp. 1-7). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 7) Henrich, J., R. Boyd, S. Bowles, C. Camerer, E. Fehr, H. Gintis and R. McElreath (2004) Overview and Synthesis (pp. 8-54). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 8) Henrich, J. & N. Smith (2004) Comparative experimental evidence from Machiguenga, Mapuche, Huinca & American populations shows substantial variation among social groups in bargaining and public goods behavior (pp. 125-167). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 9) Henrich, J., P. Young, E. Smith, S. Bowles, P. Richerson, A. Hopfensitz, K. Sigmund and F. Weissing (2003) The Culture and Genetic Origins of Human Cooperation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.
- 10) Richerson, P., Boyd R., and J. Henrich (2003) The Cultural Evolution of Cooperation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.
- 11) Fehr, E. and J. Henrich (2003) Is Strong Reciprocity a Maladaptation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.
- 12) Henrich, J. (2002). Decision-making, cultural transmission and adaptation in economic anthropology. In *Theory in Economic Anthropology* edited by J. Ensminger. AltaMira Press, 251-295.
- 13) Henrich, J., W. Albers, R. Boyd, G. Gigerenzer, K. McCabe, A. Ockenfels, H. P. Young (2001). What is the Role of Culture in Bounded Rationality? In *Bounded Rationality: The Adaptive Toolbox*, edited by G. Gigerenzer and R. Selten. MIT Press.



## Student's Presentations and Posters

- 1) Cheng, J. T., Tracy, J. L., & Henrich, J. (2010, January). Are dominance and prestige distinct strategies for attaining social status? Poster presented at the annual meeting of the Society for Personality and Social Psychology. Las Vegas, Nevada.
- 2) Cheng, J. T., Tracy, J. L., & Henrich, J. (2010, January). Are dominance and prestige distinct strategies for attaining social status? Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, Nevada.
- 3) Chudek, M., Heller, S. Birch, S. & Henrich, J. (2009, February). The fidelity of gossip - A cross-cultural universal? Poster presented at the Society for Personality and Social Psychology Pre-Conference on Cultural Psychology. Tampa, Florida.
- 4) Chudek, M., Mesoudi, A. & Henrich, J. (2009, February). Prestige bias - Evidence of adaptation for culture. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- 5) Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- 6) Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- 7) Broesch, Tanya, James Broesch, Joseph Henrich, Ann Bigelow, Philippe Rochat (2008, March). Contingency and Affective Mirroring in Fijian and Canadian mother-infant dyads. Poster presented at the International Infant Studies Conference, Vancouver, B.C.
- 8) Cheng, J. T., Tracy, J. L., & Henrich, J. (2008, May). Why are you so proud? Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Interpersonal Theory and Research's 11th Annual Convention. Tempe, Arizona.

## Series Editor for these books at UC Press

- Hruschka, D. J. (in press) *Friendship: Development, Ecology and Evolution of a Social Relationship*. In the Origins of Human Behavior and Culture Series. Series editors Monique Borgerhoff Mulder and Joseph Henrich. University of California Press.
- Shennan, Stephen (2009) *Pattern and Process in Cultural Evolution*. In Origins of Human Behavioral and Culture Series. Series editors Monique Borgerhoff Mulder and Joseph Henrich. University of California Press.
- Kennett, Douglas and Bruce Winterhalder (2006) *Behavioral Ecology and the Transition to Agriculture*. In the Origins of Human Behavior and Culture Series. Series Editors Monique Borgerhoff Mulder and Joseph Henrich. University of California Press.

## Draft Manuscripts<sup>2</sup>

### Edited Volume

Henrich, J. and Jean Ensminger. *Fairness and Punishment in Cross-Cultural Perspective*. Under consideration at Russell Sage Press.

### For Journals

- 1) Boyd, R, J.P. Richerson, J. Henrich. Rapid cultural adaptation can facilitate the evolution of large-scale cooperation (under review)
- 2) Henrich, J. and N. Henrich. The evolution of cultural adaptations and how it created pregnancy and lactation food taboos that protect against marine toxins.
- 3) Barr, A., C. Wallace, J. Ensminger, J. Henrich, H. C. Barrett, A. Bolyanatz, J. C. Cardenas, M. Gurven, E. Gwako, C. Lesorogol, F. W., R. McElreath, D. Tracer, and J. Ziker. Homo Æqualis: A Cross-Society Experimental Analysis of Three Bargaining Games.
- 4) Chudek, M., S. Heller, S. Birch, and J. Henrich Prestige Biased Transmission in Children: Attention from others as a cue for social learning.
- 5) Richerson, P. and J. Henrich Tribal Social Instincts and the Cultural Evolution of Institutions to Solve Collective Action Problems.

### Book Chapters

- 1) Henrich, J. and N. Henrich. Fairness without Punishment: Behavioral Experiments in the Yasawa Islands, Fiji. In *Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Henrich and J. Ensminger.
- 2) Henrich, J. and J. Ensminger. Chapter 2: Theoretical Foundations—The Coevolution of Social Norms, Intrinsic Motivation, Markets, and the Institutions of Complex Societies. In *Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Henrich and J. Ensminger.
- 3) Ensminger, J. and J. Henrich. Chapter 3: Cross-Cultural Experimental Methods, Sites, and Variables. In *Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Henrich and J. Ensminger.
- 4) Henrich, J. and J. Ensminger. Chapter 4: Empirical Results—Markets, Community Size, Religion and the Nature of Human Sociality, In *Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Henrich and J. Ensminger.

### Invited Lectures

#### Keynotes, Plenaries, and Invitations with Honoraria

- 1) On the Origins of a Cultural Species: How social learning shapes human evolution. *The Evolution of Brain, Mind and Culture*. Center for Mind, Brain and Culture. Emory University. November 13, 2009.

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<sup>2</sup> Most draft manuscripts are available at <http://www.psych.ubc.ca/~henrich/home.html#papers>.

- 2) Why Humans Cooperate. Invited lecture in the *Human Uniqueness Series*. Arizona State University. Tempe, AZ. September 24, 2009
- 3) The Evolution of Cultural Adaptations. Keynote at *Cognition 2009: Cultures and Cognition in Evolution*. Institute of Cognitive Science. UQAM. Montreal, Canada. June 4, 2009.
- 4) Culture-Gene Coevolution and the Origins of Human Sociality. Plenary at the *Human Behavior and Evolution Conference*. Fullerton, CA. May 28, 2009
- 5) The Evolution of Norms and Institutions (including cooperative ones): ethnographic and experimental evidence from Fiji. Invited speaker series at the *IPEM Seminar Series* in the IGERT Program in Evolutionary Modeling. University of Washington. February 21, 2008.
- 6) On the Nature of Human Sociality: Behavioral Experiment and Ethnography in 15 small-scale societies. *Foundations of Human Social Behavior*. University of Zurich. June 20, 2008
- 7) The Evolution of Cultural Adaptations: Fijian food taboos prevent fish poisoning during pregnancy and lactation. *Cultural Evolution and Health Series*. Northwestern University. January 29, 2007.
- 8) Culture and the Nature of Human Sociality. Plenary address at the *American Accounting Association Annual Meeting (Imagined Frontiers in Accounting)*. Chicago. August 6, 2007.
- 9) Cultural Learning, Sociality and the Coevolution of human institutions. Invited lecture at the *Cultural and Adaptive Bases of Human Sociality*. International House of Japan, Tokyo. September 9-10, 2006.
- 10) The Coevolutionary Origins of Human Sociality. Keynote address at the *Conference on Collective Intentionality*, Siena, Italy. October 14, 2004.
- 11) Cross-Cultural Variations in Economic Decision-Making. Invited lecture at the *AFOSR (Air Force) Workshop: Culture and Personality in Models of Adversarial Decision-Making*. Tysons Corner, VA. November 13, 2003.
- 12) The Cultural Origins of Social Preferences. Invited presentation at *Field Experiment in Economics*, Middlebury College's 24th Annual Economics Conference. April 26, 2003.
- 13) The Nature and Origin of Social Preference. Invited lecture at the World Bank, Washington D.C. March 5, 2003.

Invited Lectures away from my Home University

- 14) Theorizing and Studying Culture: A culture-gene coevolutionary perspective. Culture Preconference to the Society of Personality and Social Psychology Meetings. Las Vegas, January 28, 2010.
- 15) A Culture-Gene Coevolutionary Perspective on Emotions. Emotion Preconference to the Society of Personality and Social Psychology Meetings. Las Vegas, January 28, 2010.
- 16) Tribal Social Instincts and the Cultural Evolution of Institutions to Solve Collective Action Problems. *Context and the Evolution of Mechanisms for Solving Collective Action*

- Problems*. Workshop in Political Theory and Policy Analysis, Bloomington, IN. May 2, 2009.
- 17) The Evolution of Cultural Adaptations: Fijian food taboos protect against dangerous marine toxins. Invited lecture for the *Behavior, Evolution and Culture (BEC) Series*, UCLA. April 6, 2009.
  - 18) The Evolution of Norms. Invited lecture at the Max Planck Institute for Evolutionary Anthropology, Leipzig, Germany. March 12, 2009.
  - 19) The evolution of cultural adaptations in Fiji. Invited lecture in the Seminar Series in Ecology and Evolution, University of California Davis. Feb 12, 2009.
  - 20) Norms, Institutions, and the Coevolution of Human Sociality. Invited lecture at the Wenner-Gren Foundation's *International Symposium on Human Evolution*, Stockholm. November 6, 2008.
  - 21) Culture and the Coevolutionary Origins of Human Behavior. Invited lecture in the *Institute of Social and Cultural Anthropology Lecture Series*. Oxford University. October 20, 2006.
  - 22) The Evolution of Moral Norms: Evidence from Fiji. Invited Speaker at the *Norms and Moral Psychology Workshop in Culture and Mind Project*. University of Sheffield, Sheffield, England. October 20, 2007.
  - 23) Why societies vary in their rates of innovation: The Evolution of Innovation-Enhancing Institutions. Invited lecture at *Innovation in Cultural Systems: Contributions from Evolutionary Anthropology*. Altenberg Workshops in Theoretical Biology, Konrad Lorenz Institute, Altenberg, Austria. September 15, 2007.
  - 24) The Cultural Origins of Human Sociality. Invited in the *Cognition and Culture, and Evolution and Human Adaptation Program*. University of Michigan. February 10, 2006.
  - 25) Why Big Men are generous. Invited lecture at *Pattern and Process in Cultural Evolution*. Centre for the Evolutionary Analysis of Cultural Behavior (University College London), London. September 14-16, 2005.
  - 26) Cultural Group Selection and Human Sociality. *Foundations of Accounting Conference*. Goizueta Business School. Emory University. March 23, 2005.
  - 27) Culture and the Evolution of Human Altruism. Invited lecture at the *Society of Cross-Cultural Research* (invited by SETI). February 26, 2005.
  - 28) On the Nature of Human Sociality. Department of Economics. University of British Columbia. February 4, 2005.
  - 29) The Evolution of Culture and Human Sociality. Department of Psychology. University of Toronto. January 26, 2005.
  - 30) Prosociality in Cross-Cultural Perspective. Invited presentation at the *LUCE Conference*, Pennsylvania State University. April 13, 2003.
  - 31) Understanding a Cultural Species. Invited presentation at the *Innateness Workshop*, University of Maryland, Washington, D.C. March 8, 2003.

- 32) The Nature of Human Sociality. Invited lecture at the National Science Foundation, Alexandria, VA. March 6, 2003.
- 33) A Cultural Species. Invited presentation at *Towards a Scientific Concept of Culture*, Stanford University, Palo Alto. January 25, 2003.
- 34) Rapporteur Summary for the “Cooperation in Human Societies” Group at the Dahlem Conference on the Genetic and Culture Evolution of Cooperation, Berlin, Germany. March 2002.
- 35) Ethnography and Experiments in 15 small-scale societies. Invited presentation at the Max Planck Institute for Human Development (ABC group), Berlin, Germany. February 23, 2002.
- 36) Modeling Cultural Evolution. Invited presentation at the *Innateness Workshop*, Sheffield University, Sheffield, England. November 7, 2002
- 37) Cultural Differences in Risk Preferences (with R. McElreath). Invited paper at the *Human Behavior & Evolution Society Conference*. Salt Lake City, Utah. June 4 1999.
- 38) Cultural Differences in Risk Preferences (with R. McElreath). Invited paper at the Risk Initiative in Salt Lake City. June 2, 1999.
- 39) Rapporteur Summary for the “Bounded Rationality and Cultural Change” Group at the Dahlem Conference on Bounded Rationality, Berlin, Germany. March 1999.
- 40) Cross-Cultural Differences in Risk Preferences. Invited paper at the MacArthur Foundation's Preferences Network Conference, Chicago. December 1998.
- 41) The problem of culture and decision-making in economic anthropology. Invited paper at the *Society of Economic Anthropology*, Guadalajara, Mexico. April 1997.

#### Invited Lectures at Home University

- 42) The Cultural Brain Hypothesis: Implications for learning and development. *Workshop in Development Psychology*, University of British Columbia. April 8, 2009.
- 43) On the Origins of Faith. *Panel Discussion on Religion*. Green College, University of British Columbia. March 30, 2009.
- 44) Culture, Social Norms and the Nature of Human Sociality (Or, Why Ethnographers Need Experiments, Game Theory, and Evolution). *Green College Principal's Series*. February 24, 2009.
- 45) Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. *UBC Institute of Mental Health Colloquium*. February 5, 2009.
- 46) On the Nature of Human Sociality: Behavioral Experiments and Ethnography from 15 Small-scale Societies. *UBC/SFU Distinguished Speaker Series*, OBHR Division, University of British Columbia. February 1, 2008
- 47) The evolution of cultural adaptations in Fiji. *Culture in Evolutionary Perspective*. Green College at the University British Columbia. April 14, 2007
- 48) Prestige and Cultural Learning. Invited presentation at the *Cognition and Development Seminar*, Department of Psychology, Emory University. November 4, 2003.

- 49) Foundations of Human Social Preferences. Department of Economics, Emory University. May 2003.
- 50) The Origins of Human Prosociality. Invited presentation at the *Evolution and Human Adaptation Program Lecture Series*. February 23, 2000.
- 51) Cross-cultural Experimental Economics. Invited presentation at in the *Hosmer Series* at the University of Michigan Business School. February 15, 2000.
- 52) The Evolution of Prestige. Invited paper at the *Culture & Cognition Colloquium* series at the University of Michigan. December 10, 1999.
- 53) Cross-cultural Experimental Economics. Invited paper at the MacArthur Foundation's *Preferences Network* Conference, Los Angeles. December 4, 1999.
- 54) Ultimatum and Public Goods Games among the Mapuche and Machiguenga. Invited paper at the MacArthur Foundation's *Cross-Cultural Initiative* Conference, Los Angeles. November 1999.
- 55) Ultimatum Game Bargaining and the Machiguenga. Invited paper at the MacArthur Foundation's *Preferences Network* Conference, Los Angeles. January 1997.

## **Other Fellowships, Grants, Honors & Awards** (those not listed above under 'Major')

### **Fellowships and Awards**

- 1998 Graduate Division Fellowship at the University of California, Los Angeles (1 year)
- 1998 Collegium of University Teaching Fellows at the University of California, Los Angeles
- 1994 Teaching Assistantship in the Dept. of Anthropology, UCLA, for the 1994-95 year.
- 1993 Government Award for Outstanding Achievement in support of Mission Activities.
- 1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.
- 1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members
- 1991 Raymond W. Murray Award for the Outstanding Senior in the Department of Anthropology, Notre Dame, IN
- 1991 John J. Reilly Scholarship for excellence in the Arts & Letters/Engineering Double Degree Honors Program at the University of Notre Dame

### **Research Grants (less than 10K), Minor Fellowships and Awards**

- 2008 HSS Symposium Grant: Integrating science and the humanities (\$5K)
- 2002 Committee for Teaching Initiative Fund: Building an Indexed Database for Teaching Resources in Anthropology (\$800).
- 1994 Center for International Business Education grant to study social development and cultural capital among Mapuche and non-Mapuche in Chile (\$7K)
- 1994 Risk Initiative Grant for studying risk among the Mapuche (\$5K)
- 1999 Preferences Network Grant for Common-Pool Resources experiments among UCLA and University of Michigan undergraduates (\$2.4K)
- 1999 Preference Network Grant for risk control experiments among UCLA undergraduates (\$1.2K)

- 1998 MacArthur Foundation Grant for Experimental Economics Research with Mapuche (\$6.4K)
- 1996 MacArthur Foundation Grant for Ultimatum Game Research at UCLA (\$3K)
- 1996 Ford Foundation-ISOP Interdisciplinary Program for Developing Areas Grant (\$1.3K)
- 1996 Latin American Center Small Grants Award (\$2.5K)
- 1994 National Science Foundation Master's Improvement Research Grant (through UCLA, \$2.3K)
- 1994 Tinker Foundation for Latin American Studies Research Grant (\$1.5K)
- 1994 Teaching Assistantship in the Department of Anthropology, UCLA, for the 1994-95 year.
- 1993 Government Award for Outstanding Achievement in support of Mission Activities.
- 1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.
- 1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members

## **Classes Taught**

### **Undergraduate**

- Introduction to Anthropology (Anthro 101, Emory)
- Psychological Anthropology (Anthro 260, Emory)
- Cultural Change: An Interdisciplinary Approach (Anthro 385, Emory)
- Culture, Cognition and Evolution (Psychology 205, UBC)
- Evolutionary Psychology (Psychology 358, UBC)
- Wealth and Poverty of Nations (Economics 234, UBC)
- Understanding Humans (ASTU 204a, UBC)

### **Graduate**

- Field and Analytical Methods in Anthropology (Anthro 585, Emory)
- Biocultural Seminar (Anthro 520R, Emory)
- Culture and Mind (Anthro 508, Emory)
- Culture and Cognition (Anthro and Psych, Michigan)
- Decision-making, rationality, and the nature of human morality and social behavior (Econ 590 and Psych 529, UBC)
- Modeling the Evolution of Social Behavior (Economics 590 and Psych 529, UBC)
- Understanding Humans: Integrating the Sciences and Humanities (ASTU 204, UBC)

## **Honor Societies**

- Phi Beta Kappa
- Tau Beta Pi –National Engineering Honor Society
- Sigma Gamma Tau –National Aerospace Engineering Honor Society
- Lambda Alpha- National Anthropology Honor Society

## **Service Highlights**

- Advisory Board for AHRC Culture and the Mind Project. PI Stephen Laurence.

- Series co-editor for *Origins of Human Behavior and Culture* at the University of California Press.
- Panelist for the National Science Foundation's *Human Social Dynamics* Review (2004).

## **Field Work Experience**

- 2009 Yasawa Island, Fiji. Moral Intuitions and Reproductive History (1 month, June-July)
- 2007 Yasawa Island, Fiji. Folksociology and Poison Fish (1 month, Nov)
- 2006 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (3 months)
- 2005 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (1 month)
- 2004 Yasawa Island, Fiji, Ontogeny of Cultural Knowledge (1 month)
- 2003 Yasawa Island, Fiji, Behavioral Experiments and Cultural Knowledge (3 months)
- 2000 Mapuche, Southern Chile, Risk Economic Behavior (1 month)
- 1997 Mapuche, Southern Chile, Economic Decision-making (9 months)
- 1997 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).
- 1996 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2 months).
- 1995 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).
- 1994 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2.5 months).

## **Reviewer for these Journals, Institutions and Presses**

### **National Science Foundation (U.S.)**

- ◆ Cultural Anthropology
- ◆ Archaeology
- ◆ Social Dynamics

### **General Science Journals**

- ◆ Nature
- ◆ Science
- ◆ Proceedings of the National Academy of Science
- ◆ Proceedings of the Royal Academy: Biology
- ◆ Philosophical Transactions of the Royal Society B
- ◆ Behavioral and Brain Sciences
- ◆ Current Zoology

### **Anthropology, Archaeology and Evolution Journals**

- ◆ Current Anthropology
- ◆ American Antiquity
- ◆ Human Nature
- ◆ Evolutionary Anthropology



- ◆ Behavioral Ecology and Sociobiology
- ◆ Journal of Theoretical Biology
- ◆ Evolution and Human Behavior
- ◆ Human Biology

#### **Economics and Business Journals**

- ◆ American Economic Review
- ◆ Econometrica
- ◆ Economic Journal
- ◆ Journal of Economic and Organizational Behavior
- ◆ Experimental Economics
- ◆ Academy of Management Journal
- ◆ American Economics Journal: Applied Economics

#### **Psychology Journals**

- ◆ Cognition
- ◆ Developmental Science
- ◆ Psychological Science
- ◆ Trends in Cognitive Science
- ◆ Evolution of Communication

#### **Sociology and Philosophy Journals**

- ◆ Rationality and Society
- ◆ European Review of Philosophy

#### **Presses**

- ◆ University of California
- ◆ University of Chicago Press
- ◆ University of Michigan Press