

## Joseph Henrich

Professor  
Canada Research Chair in  
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### University Education

- Ph.D. Anthropology, University of California at Los Angeles, 1999
- MA. Anthropology, University of California, Los Angeles, 1995
- BS. Aerospace Engineering, University of Notre Dame, 1991 (high honors)
- BA. Anthropology, University of Notre Dame, 1991 (high honors)

### Major Awards and Fellowships

- 2013 Peter and Charlotte Schoenenfeld Visiting Faculty Fellowship at the NYU Stern School of Business
- 2013 Margo Wilson Award for Best Paper in *Evolution and Human Behavior*, awarded by the Human Behavior and Evolution Society.
- 2013 Killam Faculty Research Fellowship
- 2010 Canadian Institute For Advanced Research Fellow (CIFAR), Institutions, Organizations, and Growth (IOG) Group
- 2010 UBC Killam Research Prize
- 2009 Early Career Award for Distinguished Scientific Contributions bestowed by the *Human Behavior and Evolution Society*
- 2007 Canada Research Chair in *Culture, Cognition and Evolution* (Tier 1)
- 2007 Senior Early Career Scholar Peter Wall Institute
- 2006 Canada Research Chair in *Culture, Cognition and Evolution* (Tier 2)
- 2004 Presidential Early Career Award for Scientists and Engineers (United States)
- 2001 Fellow at the Institute for Advanced Study, Berlin (Wissenschaftskolleg), in the research group on *Social Norms and Economic Behavior* (convened by Ernst Fehr)
- 1999 Society of Scholars Fellow at the University of Michigan
- 1997 William J. Fulbright Scholarship
- 1996 Harold K. Schneider Prize for best paper in Economic Anthropology, graduate division, Society for Economic Anthropology

### Major Grants (≥ 10K)

- 2013 John Templeton Foundation. *The Evolution of Prosocial Religions* (800K, 3 years). Co-PI. The PI is Ara Norenzayan.

- 2012 Social Science and Humanities Research Council (SSHRC) Program Grant. *The Evolution of Religion and Morality* (6 years, 3 million). Co-PI. The PI is Edward Slingerland (UBC).
- 2012 Social Science and Humanities Research Council (SSHRC) Insight Grant. *The Evolution of Kinship* (5 years, \$371K). PI.
- 2012 Social Science and Humanities Research Council (SSHRC) Insight Development Grant. *Pathways to leadership: an investigation into the nature and effectiveness of leadership based on dominance or prestige* (2 years, \$75K). PI.
- 2012 Hampton Grant, UBC. *Understanding God's Mind* (2 years, 40K). PI
- 2011 European Social Science Research Council (ESRC). *Ritual, Community, and Conflict* (5 years, 5 million). Co-Investigator. The PI is Harvey Whitehouse (University of Oxford).
- 2010 Hampton Grant, UBC, *Teaching in Cross-cultural Perspective* (2 years, 30K). PI.
- 2010 New Science of Virtues Grant, University of Chicago and the Templeton Foundation. *Virtues in conflict: a cross-cultural study of virtue dilemmas and their resolution* (2 years, \$215K ). Co-PI. The PI is Dan Hruschka (ASU).
- 2010 Social Science and Humanities Research Council (SSHRC) *Social Learning and Social Judgments* (3 years, 91.5K). Co-investigator. The PI is Susan Birch.
- 2009 National Institutes of Health (NIH), *Measuring Cultural Variation* (2 years, 633K). Co-PI. The PI is Robert Boyd (UCLA).
- 2007 Peter Wall Institute for Advanced Studies, University of British Columbia, Exploratory Workshop Grant for *Integrating Science and the Humanities* (\$25,000; w/ C\$27,000 matching funds from numerous Departments. Co-PI. The PI is Edward Slingerland (UBC).
- 2007 Senior Early Career Scholar at the Peter Wall Institute for Advanced Study
- 2007 Social Science Research Council (SSHRC), *Folksociology: A cross-cultural and developmental investigation of how groups influence thinking about individuals* (3 years, 118K). PI.
- 2007 Hampton Research Grant, *Ciguatera Toxin & the Evolution of Cultural Practices* (2 years, 39K). PI
- 2006 Canada Foundation for Innovation (CFI: 312K for laboratory development)
- 2004 John D. and Catherine T. MacArthur Foundation Grant through the "Preferences Network": *Origins of Prosocial Sentiments* (3 years, 279K). Co-PI with D. Povenilli. Joan Silk was the PI.
- 2003 Early Career Development Grant from the National Science Foundation (CASE): *Building an Interdisciplinary Program in Culture and Cognition* (5 years, 420K). PI.
- 2002 National Science Foundation Grant (NSF) from Anthropology, Economics & Decision Science: *The Roots of Human Sociality: An Ethno-Experimental inquiry in 16 small-scale societies* (3 years, 475K). PI and co-PI are Jean Ensminger and Joseph Henrich
- 1997 National Science Foundation (NSF) Dissertation Improvement Grant (12K)
- 1997 Organization of American States Fellowship (10K)
- 1997 International Studies and Overseas Program Graduate Dissertation Fellowship (10K)

1994 National Science Foundation (NSF) Graduate Fellowship (3 year award)

## **Positions Held and Work Experience**

2010+ **Professor in the Departments of Psychology and Economics at the University of British Columbia.**

- Departmental Committees: Faculty Awards, Student Awards, Faculty Search, Instructor Search, Graduate Student Admissions, Website
- Co-Director of the *Human Evolution, Cognition and Culture Centre* (HECC)

2013-14 **Peter and Charlotte Schoenenfeld Visiting Faculty Fellow at New York University's Stern School of Business**

- Enrich the intellectual environment
- Guest lectures in various courses

2010-12 **Consultant and Expert Witness for the Attorney General of British Columbia**

- Research and preparation of affidavit on polygyny in global perspective for the Supreme Court of British Columbia on the constitutionality of criminalizing polygamy
- Expert testimony followed by cross-examination
- Review of affidavits from other expert witnesses

2006-10 **Associate Professor (tenure) in the Departments of Psychology and Economics at the University of British Columbia**

- Teaching and advising graduate and undergraduates
- Committees: Search (Psychology & Economics), Awards (Psychology), Tenure Review (Psychology), Peer evaluation (Economics)
- Co-director of the Centre for Human Evolution, Culture, and Cognition

2002-07 **Assistant & Associate (tenure) Professor of Anthropology at Emory University**

- Teaching and advising graduate and undergraduates
- Committee work, including graduate admissions, senior faculty search, honors committee and departmental speakers series.
- Founded and co-administer the Evolution and Human Behavior Seminar Series
- Designing a curriculum for Culture and Cognition at Emory

2001-02 **Fellow at the Institute for Advanced Study (*Wissenschaftskolleg*), Berlin**

An interdisciplinary Research Group on Social Norms and Economic Decision-making convened by Ernst Fehr

1999-02 **Visiting Assistant Professor and Post Doctoral Research Fellow**

University of Michigan Business School, Department of Organizational Behavior

- Teaching graduate seminars in the Culture & Cognition Program, an interdisciplinary program between psychology and anthropology.
- Participating faculty member in the Undergraduate Research Opportunity Program

- 1999 **University Teaching Fellow**  
 Department of Anthropology, University of California at Los Angeles
- Designed interdisciplinary undergraduate seminar
  - Lectured and led discussions; designed examination questions
- 1996 **Reader** for the *Evolution of Human Societies* (taught by Allen Johnson)  
 Department of Anthropology, University of California at Los Angeles
- Graded essays, prepared examination questions, guest Lectures
- 1995-96 **Teaching Assistant** for *Human Evolution* (taught by Silk and Manson)  
 Department of Anthropology, University of California at Los Angeles
- Prepared and delivered review lectures and led discussions
  - Designed examination questions and tutored students and assigned grades
- 1991-93 **Test and Evaluation Systems Engineer**  
 General Electric Aerospace/ Martin Marietta, Springfield, VA
- Performed real time command, control and analysis of all ground and on-orbit assets.
  - Performed operations using large scale hardware and software systems in an IBM MVS/XA environment.
  - Executed contingency responses dictated by system anomalies on either ground or vehicle components.

## Publications and Forthcoming Contributions<sup>1</sup>

### Monograph

Henrich, N. and J. Henrich (2007) *Why Humans Cooperate: A cultural and evolutionary explanation*. Oxford University Press.

### Project-based Edited Volumes

Ensminger, J. and J. Henrich (2014) *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Russell Sage Foundation Press

Henrich, J., R. Boyd, S. Bowles, H. Gintis E. Fehr, C. Camerer (editors) (2004) *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*. Oxford University Press.

### Forthcoming Journal Articles

- 1) Hruschka, D. Efferson, C., Jiang, T., Falletta-Cowden, A., Sigurdsson, S., McNamara, R., Sands, M., Munira, S., Slingerland, E., and J. Henrich (forthcoming) Strong Institutions, Material Security, and the Expanding Social Network. *Human Nature*.
- 2) Broesch, J., Henrich, J., & Barrett, H. C. (forthcoming) Adaptive Content Biases in Learning about Animals Across the Lifecourse. *Human Nature*.

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<sup>1</sup> Underlined names were students or post-docs working with me at the time of the research.

## Articles and Comments in Journals

- 1) Muthukrishna, M., Shulman, B. W., Vasilescu, V., and J. Henrich (2013) Sociality Influences Cultural Complexity. *Proceedings of the Royal Society B: Biological Sciences* 281(1774): 20132511.
- 2) Bauer, M., Cassar A., Chytilová, J. and J. Henrich (2013) War's Enduring Effects on the Development of Egalitarian Motivations and In-group Biases. *Psychological Science*.
- 3) House, B., Silk, J. B., Henrich, J., Barrett, C., Scelza, B., Boyette, A., Hewlett, B. Laurence, S. (2013) The Ontogeny of Prosocial Behavior across Diverse Societies. *Proceedings of the National Academy of Sciences of the United States*.
- 4) Hruschka, D. and J. Henrich (2013) Economic and evolutionary hypotheses for cross-population variation in parochialism. *Frontiers in Human Neuroscience* 7, 559.
- 5) Kline, M. Boyd, R. and J. Henrich (2013) Teaching and Life History of Cultural Transmission in Fijian Villages. *Human Nature* 24(4): 35-374.
- 6) Hruschka, D. J., & J. Henrich (2013) Institutions, parasites and the persistence of in-group preferences. *PLoS ONE* 8(5): e63642.
- 7) Silk, J., Brosnan, S. F., Henrich, J., Lambeth, S. P., & S. Shapiro (2013) Chimpanzees share food for many reasons: the role of kinship, reciprocity, social bonds, and harassment on food transfers. *Animal Behavior* 85: 941-947.
- 8) House, B., Henrich, J., Sarnecka, B., & J. B. Silk (2013) The Development of Contingent Reciprocity in Children. *Evolution and Human Behavior* 34: 86-93.
- 9) Barrett, H. C., Broesch, T., Scott, R. M., He, Z., Baillargeon, R., Wu, D., Bolz, M., Henrich, J., Setoh, P., Wang, J., & S. Laurence (2013). Early false-belief understanding in traditional non-Western societies. *Proceedings of the Royal Society B: Biological Sciences* 208: 20122654.
- 10) Tracy, J. L., Shariff, A. F., Zhao, W., & Henrich, J. (2013). Cross-Cultural Evidence that the Nonverbal Expression of Pride is an Automatic Status Signal. *Journal of Experimental Psychology: General* 142 (1): 163-180.
- 11) Cheng, J. T., Tracy, J. L., Foulsham, T., & Kingstone, A., & J. Henrich (2013). Two Ways to the Top: Evidence that Dominance and Prestige are Distinct yet Viable Avenues to Social Rank and Influence. *Journal of Personality and Social Psychology* 104: 103-125.
- 12) Laurin, K., Shariff, A., Henrich, J. and A. C. Kay (2012) Outsourcing punishment to god: Beliefs in divine control reduce earthly punishment. *Proceedings of the Royal Society B: Biological Sciences* 279: 3272-3281.
- 13) Nakahashi W., Wakano, J. & J. Henrich (2012) Adaptive Social Learning Strategies in Temporally and Spatially Varying Environments: How temporal vs. spatial variation, number of cultural traits, and the costs of learning influence the evolution of conformist-biased transmission, payoff-biased transmission and individual learning. *Human Nature* 23: 386-418.

- 14) Richerson, P. and J. Henrich (2012) Tribal Social Instincts and the Cultural Evolution of Institutions to Solve Collective Action Problems. *Cliodynamics* 3(1): 38-80.
- 15) House, B.R., Henrich, J, Brosnan, S.F., & J. B. Silk (2012). The ontogeny of human prosociality: behavioral experiments with children aged 3 to 8. *Evolution and Human Behavior* 33 (4): 291-308.
- 16) Henrich. J. (2012) Hunter-gatherer cooperation. *Nature* (News and Views) 481: 449-450.
- 17) Henrich, J., R. Boyd and P. J. Richerson (2012) The Puzzle of Monogamous Marriage. *Philosophical Transactions of the Royal Society B: Biological Sciences* 367: 657-669.
- 18) Chudek, M. Heller, S., Birch, S. and J. Henrich (2012) Prestige-Biased Cultural Learning: Bystander's Differential Attention to Potential Models Influences Children's Learning. *Evolution and Human Behavior* 33: 46-56. (Margo Wilson Award Winner, 2013 for best paper)
- 19) Gervais, W. M., Willard, A.K., Norenzayan, A.& J. Henrich (2011) The Cultural Transmission of Faith: Why innate intuitions are necessary, but insufficient, to explain religious belief. *Religion* 41(3): 389-410.
- 20) Boyd, R., Richerson, P., J., Henrich (2011) The Cultural Niche. *Proceedings of the National Academy of Sciences of the United States* 108: 10918-10925.
- 21) Chudek, M. and J. Henrich (2011) Culture-gene coevolution, norm-psychology and the emergence of human prosociality. *Trends in Cognitive Sciences* 15(5): 218-226.
- 22) Henrich, J. & J. Broesch (2011) On the nature of cultural transmission networks: Evidence from Fijian villages for adaptive learning biases. *Philosophical Transactions of the Royal Society B: Biological Sciences* 366: 1139-1148.
- 23) Boyd, R., Richerson P. J., & J. Henrich (2011) Rapid cultural adaptation can facilitate the evolution of large-scale cooperation. *Behavioral Ecology and Sociobiology* 65: 431-444.
- 24) Henrich, J. and N. Henrich (2010) The Evolution of Cultural Adaptations: Fijian taboos during pregnancy and lactation protect against marine toxins. *Proceedings of the Royal Society B: Biological Sciences* 277: 3715-3724.
- 25) Henrich, J., S. Heine and A. Norenzayan (2010) Most People are not WEIRD. *Nature* 446: 29.
- 26) Henrich, J., S. Heine and A. Norenzayan (2010) The Weirdest People in the World. *Behavioral and Brain Sciences* [Target Article] 33: 1-23.
- 27) Henrich, J., S. Heine and A. Norenzayan (2010) Beyond WEIRD: Towards a Broad-based Behavioral Sciences. *Behavioral and Brain Sciences* [Reply] 33: 51-75.
- 28) Gervias, Will and J. Henrich (2010) The Zeus Problem. *Journal of Cognition and Culture* 10: 383-389.
- 29) Foulsham, T., Cheng, J., Tracy, J., Henrich, J., A. Kingstone (2010) Gaze Allocation in a Dynamic Social Situation of Social Status and Speaking *Cognition* 117: 319-331.
- 30) Cheng, J. J. Tracy and J. Henrich (2010) Pride, Personality, and the Evolutionary Foundations of Human Social Status. *Evolution and Human Behavior* 31(5): 33-347.

- 31) Atran, S. and J. Henrich (2010) The Evolution of Religion. *Biological Theory: Integrating Development, Evolution and Cognition* 5(1): 18-30.
- 32) Richerson, P. J., R. Boyd, and J. Henrich (2010) Gene-Culture Coevolution in the Age of Genomics. *Proceedings of the National Academy of Science of the United States* 107: 8985-8992.
- 33) Henrich, J., J. Ensminger, R. McElreath, A. Barr, H. C. Barrett, A. Bolyanatz, J. Camilo Cardenas, M. Gurven, E. Gwako, N. Henrich, C. Lesorogol, F.W. Marlowe, D. Tracer, J. Ziker (2010) Markets, religion, community size and the evolution of fairness and punishment. *Science* 327: 1480-1484.
- 34) Brosch, T., T. Callaghan, J. Henrich, and P. Rochat (2010) Cultural Variations in Children's Mirror Self-Recognition. *Journal of Cross-Cultural Psychology* 42(6): 1019-1031.
- 35) Shariff, A.F., Tracy, J. L., Cheng, J. T., & J. Henrich (2010) Further thoughts on the evolution of pride's two facets: A response to Clark. *Emotion Review* 2(4): 399-400.
- 36) Henrich, J. (2009) The evolution of costly displays, cooperation, and religion. *Evolution and Human Behavior* 30: 244-260.
- 37) Brosnan, S., Silk, J. B., Henrich, J., Mareno, M. C., Lambeth, S. P. and S. J. Schapiro (2009) Chimpanzees (*Pan troglodytes*) do not develop contingent reciprocity in an experimental task. *Animal Cognition* 12: 317-322.
- 38) Henrich, J. and R. Boyd (2008) Division of Labor, Economic Specialization, and the Evolution of Social Stratification. *Current Anthropology* 49 (4): 715-724.
- 39) O'Gorman, R., J. Henrich and M. Van Vugt (2008) Constraining free riding in public good games: designated solitary punishers can sustain human cooperation. *Proceedings of the Royal Society B: Biological Sciences* 276: 323-329.
- 40) Gintis, H., J. Henrich, S. Bowles, R. Boyd, & E. Fehr (2008) Strong reciprocity and the roots of human morality. *Social Justice Research* 21(2): 241-253.
- 41) Henrich, J., R. Boyd, and P. J. Richerson (2008) Five Misunderstandings about Cultural Evolution. *Human Nature* 19:119-137.
- 42) Heine, S., T. Takemoto, S. Moskaleiko, J. Lasaleta, and J. Henrich (2008) Mirrors in the head: Cultural variation in objective self-awareness. *Personality and Social Psychology Bulletin* 34:879-887.
- 43) Vonk, J., S. F. Brosnan, J. B. Silk, J. Henrich, A. Richardson, S.P. Lambeth, S. Schapiro, D. J. Povinelli (2008) Chimpanzees do not take advantage of very low cost opportunities to deliver food to unrelated group members. *Animal Behavior* 75: 1757-1770.
- 44) Marlowe, F. W., J. C. Berbesque, A. Barr, J. Ensminger, H. C. Barrett, A. Bolyanatz, J. C. Cardenas, M. Gurven, E. Gwako, J. Henrich, N. Henrich, C. Lesorogol, D. Tracer and J. Ziker (2008) More 'altruistic' punishment in larger societies, *Proceedings of the Royal Society B: Biological Sciences* 275: 587-590.
- 45) Henrich, J., McElreath, R., Barr, A., Ensminger, J. Barrett, H. C., Bolyanatz, A., Camilo Cardenas, J. Gurven, M., Gwako, E. Henrich, N., Lesorogol, C., Marlowe, F. W., Tracer,

- D., and J. Ziker (2006) Costly Punishment Across Human Societies. *Science* 312: 1767-1770.
- 46) Henrich, J. and N. Henrich (2006) Culture, Evolution, and the Puzzle of Human Cooperation. *Cognitive Systems Research* 7: 220-245.
- 47) Henrich, J. (2006) The Evolution of Cooperative Institutions: Tacking the Problem of Equilibrium Selection. *Science* [Perspectives] 312: 60-61.
- 48) Hrushka, D. and J. Henrich (2006). Friendship, cliquishness, and the emergence of cooperation. *Journal of Theoretical Biology* 239(1): 1-15.
- 49) Henrich, J. (2006) Understanding Cultural Evolutionary Models: A Reply to Read's Critique. *American Antiquity* 71(4): 771-782.
- 50) McCauley, R. and J. Henrich (2006). Susceptibility to the Muller-Lyer Illusion, Theory-Neutral Observation, and the Diachronic Penetrability of the Visual Input System. *Philosophical Psychology* 19(1): 1-23.
- 51) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. and N. Smith (2005) "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. *Behavioral and Brain Sciences* [Target article] 28: 795-815 (includes 23 commentaries).
- 52) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. and N. Smith (2005) (2005) Models of decision-making and the evolution of social preferences. *Behavioral and Brain Sciences* [Reply] 28: 838-855.
- 53) Silk, J. B., Brosnan, S. F., Vonk, J., Henrich, J., Povinelli, D. J., Richardson, A., Lambeth S. P., Mascaró, J. & S. J. Shapiro (2005) Chimpanzees are indifferent to the welfare of unrelated group members. *Nature* 437: 1357-1359.
- 54) Henrich, J. (2004) Demography and Cultural Evolution: Why adaptive cultural processes produced maladaptive losses in Tasmania. *American Antiquity* 69(2): 197-214.
- 55) Henrich, J. (2004) Cultural Group Selection, coevolutionary processes and large-scale cooperation. *Journal of Economic Behavior and Organization* [target article] 53: 3-35.
- 56) Henrich, J. (2004) Reply. *Journal of Economic Behavior and Organization* [Reply] 53: 127-143.
- 57) Henrich, J. & R. McElreath (2003) The Evolutionary Foundations of Cultural Evolution. *Evolutionary Anthropology* 12(3): 123-135.
- 58) Henrich, J. & R. Boyd (2002) On Modeling Cognition and Culture: Why replicators are not necessary for cultural evolution. *Journal of Cognition and Culture* 2(2): 87-112.
- 59) Henrich, J. & R. McElreath (2002) Are Peasants Risk Averse Decision-Makers. *Current Anthropology* 43(1): 172-181.
- 60) Henrich, J. (2001) Cultural Transmission and the Diffusion of Innovations: Adoption dynamics indicate that biased cultural transmission is the predominate force in behavioral change and much of sociocultural evolution. *American Anthropologist* 103: 992-1013.



- 61) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R., and E. Fehr (2001) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *American Economic Review* 91(2), 73-79.
- 62) Henrich, J. and R. Boyd (2001) Why people punish defectors: conformist transmission stabilizes costly enforcement of norms in cooperative dilemmas. *Journal of Theoretical Biology* 208, 79-89.
- 63) Henrich, J. & F. Gil-White (2001) The Evolution of Prestige: freely conferred status as a mechanism for enhancing the benefits of cultural transmission. *Evolution and Human Behavior*, 22, 1-32.
- 64) Henrich, J. (2000). Does culture matter in economic behavior? Ultimatum game bargaining among the Machiguenga. *American Economic Review* 90(4): 973-979.
- 65) Henrich, J. and R. Boyd (1998). The evolution of conformist transmission and between-group differences. *Evolution and Human Behavior* 19: 215-242.
- 66) Henrich, J. (1997). Market Incorporation, Agricultural Change and Sustainability among the Machiguenga Indians of the Peruvian Amazon. *Human Ecology* 25(2): 319-351.

#### **Published Short Critiques or Comments**

- 1) Chudek, M and J. Henrich (forthcoming) Tackling group-level traits by starting at the start. *Behavioral and Brain Sciences*
- 2) Henrich, J. and J. B. Silk (2013) Interpretative problems with chimpanzee ultimatum game [Comment on Proctor et. al.]. *Proceedings of the National Academy of Sciences of the United States* 110 (33): E3049.
- 3) Henrich, J. and M. Chudek (2012) Understanding the research program. *Behavioral and Brain Sciences* [Commentary on Guala] 35(1), 29-30.
- 4) Henrich, J., Boyd, R., McElreath, R., Gurven, M., Richerson, P. J., Ensminger, J., Alvard, M., Barr, A., Barrett, C., Bolyanatz, C. F., Cardenas, J-C., Fehr, E., Gintis, H. M., Gil-White, F., Gwako, E. L., Henrich, N., Hill, K., Lesorogol, C., Patton, J. Q., Marlowe, F. W., Tracer, D. P., & J. Ziker (2012) Culture does account for variation in game behavior [Comment on van Hoorn]. *Proceedings of the National Academy of Sciences of the United States* 109(26): E1678.
- 5) Henrich, J., Boyd, R., McElreath, R., Gurven, M., Richerson, P. J., Ensminger, J., Alvard, M., Barr, A., Barrett, C., Bolyanatz, C. F., Cardenas, J-C., Fehr, E., Gintis, H. M., Gil-White, F., Gwako, E. L., Henrich, N., Hill, K., Lesorogol, C., Patton, J. Q., Marlowe, F. W., Tracer, D. P., & J. Ziker (2012) Culture does account for variation in game behavior [Comment on Lamba and Mace]. *Proceedings of the National Academy of Sciences of the United States* 109(2): E32-E33.
- 6) Henrich, J. (2007) Behavioral Data, Cultural Group Selection, and Genetics. *Psychological Inquiry* 18 (1): 36-37.
- 7) Silk, J. B., Brosnan, S. F., Vonk, J., Henrich, J., Povinelli, D. J., Richardson, A., Lambeth S. P., Mascaró, J. & S. J. Shapiro (2006) Chimpanzee choice and prosociality (reply). *Nature* 440: E6.

- 8) Henrich, J. (2004) Inequity Aversion in Capuchins? *Nature* 42:139.
- 9) Henrich, J. & R. McElreath (2002). Reply to Kuznar's comment on our "Are Peasants Risk Averse Decision-Makers. *Current Anthropology* 4 (5): 788-789.
- 10) Henrich, J. (2001) On Risk Preferences and Curvilinear Utility Curves: A comment on Kuznar's piece. *Current Anthropology*, 42(5): 711.
- 11) Henrich, J. (2001) Challenges for everyone: real people, deception, one-shot games, social learning, and computers. *Behavioral and Brain Sciences* [Commentary] 24(3): 414-415.

### **Book Chapters**

- 1) Slingerland, E., Henrich, J., & A. Norenzayan (2013) The evolution of prosocial religions. In *Cultural Evolution: Society, Technology, Language and Religion*. Edited by P. J. Richerson and M. H. Christiansen. MIT Press.
- 2) Norenzayan, A., Henrich, J., & E. Slingerland (2013) Religious Prosociality: A Synthesis. In *Cultural Evolution: Society, Technology, Language and Religion*. Edited by P. J. Richerson and M. H. Christiansen. MIT Press.
- 3) Boyd, R., Richerson, P. J., & J. Henrich (2013) The cultural evolution of technology: Facts and theories. In *Cultural Evolution: Society, Technology, Language and Religion*. Edited by P. J. Richerson and M. H. Christiansen. MIT Press.
- 4) Henrich, J. and J. Ensminger (2013) Introduction. *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger and J. Henrich.
- 5) Henrich, J. and J. Ensminger (2013) Chapter 2: Theoretical Foundations—The Coevolution of Social Norms, Intrinsic Motivation, Markets, and the Institutions of Complex Societies. In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger and J. Henrich.
- 6) Ensminger, J. and J. Henrich (2013) Chapter 3: Cross-Cultural Experimental Methods, Sites, and Variables. In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger and J. Henrich.
- 7) Henrich, J. and J. Ensminger (2013) Chapter 4: Empirical Results—Markets, Community Size, Religion and the Nature of Human Sociality, In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Henrich and J. Ensminger.
- 8) Henrich, J. and N. Henrich (2013) Fairness without Punishment: Behavioral Experiments in the Yasawa Islands, Fiji. In *Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger and J. Henrich.
- 9) Chudek, M., Zhao, W., and J. Henrich (2013) Culture-Gene Coevolution, Large-Scale Cooperation and the Shaping of Human Social Psychology. In *Signaling, Commitment, and Emotion*, edited by B. Calcott, R. Joyce, and K. Sterelny. MIT Press.
- 10) Chudek, M., Brosseau-Liard, P., Birch, S., and J. Henrich (2013) Culture-gene coevolutionary theory and children's selective social learning. In *Navigating the social*

*world: What infants, children, and other species can teach us*, edited by M. R. Banaji and S. A. Gelman. Oxford University Press.

- 11) Shariff, A.F., A. Norenzayan, J. Henrich (2009). The Birth of High Gods: How the cultural evolution of supernatural policing agents influenced the emergence of complex, cooperative human societies, paving the way for civilization. In *Evolution, culture and the human mind*, edited by M. Schaller, A. Norenzayan, S. Heine, T. Yamagishi, & T. Kameda. Lawrence Erlbaum Associates.
- 12) Henrich, J. (2009) The Evolution of Innovation-Enhancing Institutions. In *Innovation in Cultural Systems: Contributions from Evolutionary Anthropology*, edited by Michael O'Brien and Stephen Shennan. MIT Press.
- 13) Henrich, J. (2008) A Cultural Species. In *Explaining Culture Scientifically*, edited by Melissa Brown. University of Washington Press.
- 14) Henrich, J. and R. McElreath (2007) Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. In *Oxford Handbook of Evolutionary Psychology*, edited by Robin Dunbar and Louise Barrett. Oxford University Press.
- 15) McElreath, R. and J. Henrich (2007) Modeling Cultural Evolution. In *Oxford Handbook of Evolutionary Psychology*, edited by Robin Dunbar and Louise Barrett. Oxford University Press.
- 16) Henrich, J., R. Boyd, S. Bowles, C. Camerer, E. Fehr, H. Gintis and R. McElreath (2004) Introduction and Guide to the Volume (pp. 1-7). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 17) Henrich, J., R. Boyd, S. Bowles, C. Camerer, E. Fehr, H. Gintis and R. McElreath (2004) Overview and Synthesis (pp. 8-54). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 18) Henrich, J. & N. Smith (2004) Comparative experimental evidence from Machiguenga, Mapuche, Huinca & American populations shows substantial variation among social groups in bargaining and public goods behavior. In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*, edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr and C. Camerer. Oxford University Press.
- 19) Henrich, J., P. Young, E. Smith, S. Bowles, P. Richerson, A. Hopfensitz, K. Sigmund and F. Weissing (2003) The Culture and Genetic Origins of Human Cooperation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.
- 20) Richerson, P., Boyd R., and J. Henrich (2003) The Cultural Evolution of Cooperation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.
- 21) Fehr, E. and J. Henrich (2003) Is Strong Reciprocity a Maladaptation. In *Genetic and Culture Evolution of Cooperation*, edited by Peter Hammerstein. MIT Press.
- 22) Henrich, J. (2002). Decision-making, cultural transmission and adaptation in economic anthropology. In *Theory in Economic Anthropology* edited by J. Ensminger. AltaMira Press, 251-295.

- 23) Henrich, J., W. Albers, R. Boyd, G. Gigerenzer, K. McCabe, A. Ockenfels, H. P. Young (2001). What is the Role of Culture in Bounded Rationality? In *Bounded Rationality: The Adaptive Toolbox*, edited by G. Gigerenzer and R. Selten. MIT Press.

### Replications of earlier journal articles

- 1) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. and E. Fehr (2009) In search of Homo economicus: Experiments in 15 Small-Scale Societies. Republished in *Culture and Economic Growth*. Edited by Mark Blaug. The International Library of Critical Writings in Economics. (Previously published in *American Economic Review* 91(2), 73-79).
- 2) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. and E. Fehr (2009) In search of Homo economicus: Experiments in 15 Small-Scale Societies. Republished in *Darwinism and Economics*. Edited by G. M. Hodgson. The International Library of Critical Writings in Economics. (Previously published in *American Economic Review* 91(2), 73-79).
- 3) Henrich, J., S. Heine and A. Norenzayan (2013). The Weirdest People in the World. In *Arguing about Human Nature*. Edited by Stephen Downes and Edouard Machery. Routledge Press. Republished from *Behavioral and Brain Sciences*, 33, 1-23.
- 4) Figure 1 of Henrich (2001) in Moore, K. M. J. Myer and C. Clements (2013) Small Farmer Choice and Decision Making in Sustainable Soil Management. In R. Lal and B. A. Stewart (eds.) *Advances in Soil Science VI*. Taylor & Francis Group.
- 5) Henrich, J. & J. Broesch (2012) On the nature of cultural transmission networks: Evidence from Fijian villages for adaptive learning biases. In *Culture Evolves*, edited by A. Whiten, R. Hinde, C. Stringer, and K. Laland. Oxford University Press. (Reprinted from *Philosophical Transactions* 366, 1139-1148)
- 6) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. and N. Smith (2010) "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. Republished in *Data Collection*. Edited by W. Paul Vogt as part of the SAGE Benchmarks in Social Research Methods series. (Previous published in *Behavioral and Brain Sciences* 28: 795-815).
- 7) Henrich, J. and R. Boyd (2010) On modeling cognition and culture: Why cultural evolution does not require replication of representations. Republished in *The Evolution of Culture*. Edited by Stefan Linquist. The International Library of Essays on Evolutionary Thought. (Previously published in the *Journal of Cognition and Culture* 2:87-112).
- 8) Henrich, J. and F. Gil-White (2010) The evolution of prestige: freely conferred deference as a mechanism for enhancing the benefits of cultural transmission. Republished in *The Evolution of Culture*. Edited by Stefan Linquist. The International Library of Essays on Evolutionary Thought. (Previously published in *Evolution and Human Behavior* Volume 22(3): 165 – 196).
- 9) Figure 1 from Henrich, J. (2000) Does culture matter in economic behavior? Ultimatum Game Bargaining among the Machiguenga of the Peruvian Amazon. In Ackert (2009)

*Behavioral Finance: Psychology, Decision-Making, and Markets*. Cengage Learning (Previously published in *American Economic Review* 90 (4), 2000: 973-979).

- 10) Henrich, J. (2009) Cultural Group Selection, coevolutionary processes and large-scale cooperation. Republished in *Darwinism and Economics*. Edited by Geoffrey M. Hodgson. The International Library of Critical Writings in Economics. (Previously published in the *Journal of Economic Behavior and Organization* 53: 3-35).
- 11) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. and E. Fehr (2009) In search of Homo economicus: Experiments in 15 Small-Scale Societies. Republished in *Darwinism and Economics*. Edited by G. M. Hodgson. The International Library of Critical Writings in Economics. (Previously published in *American Economic Review* 91(2), 73-79).
- 12) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. and N. Smith (2009). "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. Republished in *Judgment and Decision-making*. Edited by Nick Chater. Sage Publications. (Previously published in *Behavioral and Brain Sciences* 28: 795-815).
- 13) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. and E. Fehr (2008) In search of Homo economicus: Experiments in 15 Small-Scale Societies. Republished in *Selecting Research Methods*. Sage Publications. (Previously published in *American Economic Review* 91(2), 73-79).
- 14) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. and N. Smith (2007). "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. Republished in *Recent Developments in Behavioral Economics*. Edited by Shlomo Maital. International Library of Writings in Economics. (Previously published in *Behavioral and Brain Sciences* 28: 795-815).
- 15) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. and E. Fehr (2007) In search of Homo economicus: Experiments in 15 Small-Scale Societies. Republished in *New Developments in Experimental Economics*. Edited by Enrica Carbone and Chris Starmer. The International Library of Critical Writings in Economics. Edward Elgar Publishers. (Previously published in *American Economic Review* 91(2), 73-79).
- 16) Henrich and Boyd (2005) Why People Punish Defectors: Weak Conformist Transmission Can Stabilize Costly Enforcement of Norms in Cooperative Dilemmas. Republished in *The Origin and Evolution of Cultures*, by Robert Boyd and Peter J. Richerson. Oxford University Press. (Republished from the *Journal of Theoretical Biology* 208, 79-89).
- 17) Richerson, P., Boyd R., and J. Henrich (2005) The Cultural Evolution of Human Cooperation Cultural Evolution of Cooperation. Republished in *The Origin and Evolution of Cultures*, by R. Boyd and P. J. Richerson. Oxford University Press. (Republished from the *Genetic and Culture Evolution of Cooperation* (pp. 357-388) edited by Peter Hammerstein. MIT Press).

## Other Publications

Henrich, J. (2012, Oct 10). Economic Markets and Human Fairness: How Trading With Others Makes Us Treat Them Better. *Being Human*.

Henrich, J. (2011) A cultural species: How culture drove human evolution. *Psychological Science Agenda (Science Brief)*.

## Student's Presentations and Posters

- 1) Willard, A. K. Norenzayan, A., & Henrich J. (2014, February) Do as I Do, Not as I say: Credibility Enhancing Displays of Belief. *Poster presented at the 15th Annual Meeting of the Society for Personality and Social Psychology*
- 2) McNamara, R.A., Willard, A., Norenzayan, A., Henrich, J. (2014, February) God's mind on morality: A knowing God is a punishing God. Poster presented at the Fifteenth Annual Meeting of the Society for Personality and Social Psychology, Austin, TX, USA.
- 3) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2014, February). *Listen, follow me: Dynamic changes in vocal pitch predict leader emergence*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, Texas.
- 4) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2013, June). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Talk to be presented in the symposium, "Causes and consequences of individual differences in social status: New insights from research on nonverbal behavior, neuroendocrinology, health, and self-regulatory goals" (J. T. Cheng & J. L. Tracy, Chairs), at the biennial meeting of the Association for Research in Personality. Charlotte, NC.
- 5) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2013, May). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Talk to be presented in the symposium, "Observing the unobservable: Psychophysical cues to fertility, leadership capacity, trustworthiness, and health" (J. T. Cheng & J. L. Tracy, Chairs), at the annual convention of the Association for Psychological Science. Washington, DC.
- 6) Muthukrishna, M., Shulman, B. W., Vasilescu, V., & Henrich, J. (2013, July). Cumulative Culture in the Laboratory: you need more models, if the task is hard. Paper presented at the 25th annual meeting of the Human Behavior and Evolution Society, Miami Beach, FL.
- 7) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2012, April). *Two ways to the top: Evidence that Dominance and Prestige are distinct yet viable avenues to social status and influence*. Talk presented at the annual Berkeley-Stanford Social-Personality Graduate Student Conference. Stanford, CA
- 8) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2013, January). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Talk to be presented at the Society for Personality and Social Psychology Pre-Conference on Nonverbal Behavior. New Orleans, Louisiana.
- 9) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2012, January). *Dominance and Prestige: Distinct routes to social influence*. Talk presented in

the symposium, “The pursuit of social status” (J. T. Cheng & J. L. Tracy, Chairs), at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.

- 10) Chudek, Maciek and Joseph Henrich (2012, July) *How exploitation launched human cooperation*. Meeting of the Society for Mathematical Biology.
- 11) Chudek, M. Cheng, J. & Henrich J. (2012, June) Prestige, Cooperation, and the Evolution of Leadership: Why “Bigmen” are generous. Presentation at the 24th Annual meeting of the Human Behaviour and Evolution Society.
- 12) McNamara, R. A., Norenzayan, A., Henrich, J. (2012) Questioning the gods: Priming religion in rural Fiji. Poster presented at the Religion and Spirituality Pre-conference, 13th annual meeting for the Society for Personality and Social Psychology, San Diego, CA.
- 13) Muthukrishna, M., Henrich, J. (2012) Brain-Culture Coevolution: Explaining the Expansion of the Human Brain During the Pleistocene. Poster presented at the 13th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- 14) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & J. Henrich (2011, June). Dominance and Prestige: Evidence that Dominance and Prestige are Distinct yet Viable Avenues to Social Status. Paper to be presented at the 23<sup>rd</sup> annual meeting of the Human Behavior and Evolution Society. Montpellier, France.
- 15) House, B.R., Henrich, J., Sarnecka, B.W., J. B. Silk (2011) Does Reciprocity Motivate Prosocial Behavior in Young Children? Poster presented at the Society for Research in Child Development, Montreal, QC
- 16) Chudek, M., Birch, S. & J. Henrich (2011) Are 3- to 5-year-old children prestige-biased learners? Presentation given at the Society for Research in Child Development Conference.
- 17) Chudek, M. & Henrich, J. Negative Indirect Reciprocity: Modelling the emergence of human cooperation (2011) Poster presented at the Evolutionary Psychology pre-conference to the Society for Personality and Social Psychology Conference.
- 18) Chudek, M. & J. Henrich (2010) Linked Reputation Dynamics Presentation given at the Human Behaviour and Evolution Society Conference.
- 19) Chudek, M., Mesoudi, A., Collard, M. & J. Henrich (2010) Social Recall Bias: Evolved Social Brain or Learned Expertise? Poster Presented at the Human Behaviour and Evolution Society Conference.
- 20) Cheng, J. T., Tracy, J. L., & Henrich, J. (2011, January). Dominance and prestige: Distinct routes to social influence. Poster to be presented at the annual meeting of the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. San Antonio, Texas.
- 21) Cheng, J. T., Tracy, J. L., & Henrich, J. (2011, January). Dominance and prestige: Distinct routes to social influence. Poster to be presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, Texas.

- 22) Cheng, J. T., Tracy, J. L., & Henrich, J. (2010, January). Are dominance and prestige distinct strategies for attaining social status? Poster presented at the annual meeting of the Society for Personality and Social Psychology. Las Vegas, Nevada.
- 23) Cheng, J. T., Tracy, J. L., & Henrich, J. (2010, January). Are dominance and prestige distinct strategies for attaining social status? Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, Nevada.
- 24) Ruby, M.B., J. Henrich, & S.J. Heine (2010 January) Meat, Morals and Masculinity. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Las Vegas, Nevada.
- 25) Chudek, M., Heller, S. Birch, S. & Henrich, J. (2009, February). The fidelity of gossip - A cross-cultural universal? Poster presented at the Society for Personality and Social Psychology Pre-Conference on Cultural Psychology. Tampa, Florida.
- 26) Chudek, M., Mesoudi, A. & Henrich, J. (2009, February). Prestige bias - Evidence of adaptation for culture. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- 27) Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- 28) Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- 29) Broesch, Tanya, James Broesch, Joseph Henrich, Ann Bigelow, Philippe Rochat (2008, March). Contingency and Affective Mirroring in Fijian and Canadian mother-infant dyads. Poster presented at the International Infant Studies Conference, Vancouver, B.C.
- 30) Cheng, J. T., Tracy, J. L., & Henrich, J. (2008, May). Why are you so proud? Pride as an evolutionary adaptation to status attainment. Poster presented at the Society for Interpersonal Theory and Research's 11th Annual Convention. Tempe, Arizona.

### **Series Editor for these books at the University of California Press**

- Hruschka, D. J. (2010) *Friendship: Development, Ecology and Evolution of a Social Relationship*. In the Origins of Human Behavior and Culture Series. Series editors Monique Borgerhoff Mulder and Joseph Henrich. University of California Press.
- Marlowe, F. W. (2010) *The Hadza Hunter-Gatherers of Tanzania*. In the Origins of Human Behavior and Culture Series. Series editors Monique Borgerhoff Mulder and Joseph Henrich. University of California Press.
- Shennan, Stephen (2009) *Pattern and Process in Cultural Evolution*. In Origins of Human Behavioral and Culture Series. Series editors Monique Borgerhoff Mulder and Joseph Henrich. University of California Press.



- Kennett, Douglas and Bruce Winterhalder (2006) *Behavioral Ecology and the Transition to Agriculture*. In the Origins of Human Behavior and Culture Series. Series Editors Monique Borgerhoff Mulder and Joseph Henrich. University of California Press.

## Draft Manuscripts

### For Journals

- 31) Barr, A., C. Wallace, J. Ensminger, J. Henrich, H. C. Barrett, A. Bolyanatz, J. C. Cardenas, M. Gurven, E. Gwako, C. Lesorogol, F. W., R. McElreath, D. Tracer, and J. Ziker. *Homo Æqualis: A Cross-Society Experimental Analysis of Three Bargaining Games*.
- 32) Chudek, M., McNamara, R., Birch, S., Bloom, P., & J. Henrich. Developmental and Cross-Cultural Evidence for Intuitive Dualism.
- 33) Moya, C., Boyd, R., and J. Henrich. Reasoning about cultural and genetic transmission: Developmental and cross-cultural evidence from Peru, Fiji, and the US on how people make inferences about trait and identity transmission.

## Invited Lectures

### Keynotes, Plenaries, and Invitations with Honoraria

- 1) The Evolution of Social Norms and Institutions. World Bank. November 11, 2013
- 2) Culture-Gene Coevolution and the Origins of Human Sociality. *Symposium on Evolution and Development*. Japanese Psychological Association. September 20, 2013
- 3) Understanding the Psychology of a Cultural Species. Japanese Psychological Association Keynote Address. September 19, 2013
- 4) Culture-Gene Coevolution and the origins of human cooperation. European Human Behaviour and Evolution Association Conference. VU University. Amsterdam, The Netherlands. Opening Keynote Address. March 24, 2013.
- 5) How Culture Drove Human Evolution. University of Missouri. Chancellor's Distinguished Visitors Program. November 9, 2012.
- 6) The Cultural Origins of Human Cooperation. *Distinguished Speakers in Behavioral and Brain Sciences Series*. Cornell University. September 14, 2012.
- 7) The Evolution of Social Norms and Institutions. Purdue University. *Workshop on Intractable Problems*. April 17, 2012.
- 8) It's Better to be Social than Smart. *Workshop on the Evolution of Learning*. Kyoto, Japan. November 29, 2011.
- 9) The Cultural Brain Hypothesis. Invited Presentation at George Washington University's Center for the Advanced Study of Hominid Paleobiology and the Mind, Brain and Evolution Cluster. May 6, 2011.

- 10) Culture-Gene Coevolution, Norm-Psychology, and the Emergence of Human Prosociality. Invited presentation at the University of Maryland's *Cognitive Science Colloquium*. May 5, 2011.
- 11) On the Origins of a Cultural Species: How social learning shapes human evolution. *The Evolution of Brain, Mind and Culture*. Center for Mind, Brain and Culture. Emory University. November 13, 2009.
- 12) Why Humans Cooperate. Invited lecture in the *Human Uniqueness Series*. Arizona State University. Tempe, AZ. September 24, 2009
- 13) The Evolution of Cultural Adaptations. Keynote at *Cognition 2009: Cultures and Cognition in Evolution*. Institute of Cognitive Science. UQAM. Montreal, Canada. June 4, 2009.
- 14) Culture-Gene Coevolution and the Origins of Human Sociality. Plenary at the *Human Behavior and Evolution Conference*. Fullerton, CA. May 28, 2009
- 15) The Evolution of Norms and Institutions (including cooperative ones): ethnographic and experimental evidence from Fiji. Invited speaker series at the *IPEM Seminar Series* in the IGERT Program in Evolutionary Modeling. University of Washington. February 21, 2008.
- 16) On the Nature of Human Sociality: Behavioral Experiment and Ethnography in 15 small-scale societies. *Foundations of Human Social Behavior*. University of Zurich. June 20, 2008
- 17) The Evolution of Cultural Adaptations: Fijian food taboos prevent fish poisoning during pregnancy and lactation. *Cultural Evolution and Health Series*. Northwestern University. January 29, 2007.
- 18) Culture and the Nature of Human Sociality. Plenary address at the *American Accounting Association Annual Meeting (Imagined Frontiers in Accounting)*. Chicago. August 6, 2007.
- 19) Cultural Learning, Sociality and the Coevolution of human institutions. Invited lecture at the *Cultural and Adaptive Bases of Human Sociality*. International House of Japan, Tokyo. September 9-10, 2006.
- 20) The Coevolutionary Origins of Human Sociality. Keynote address at the *Conference on Collective Intentionality*, Siena, Italy. October 14, 2004.
- 21) Cross-Cultural Variations in Economic Decision-Making. Invited lecture at the *AFOSR (Air Force) Workshop: Culture and Personality in Models of Adversarial Decision-Making*. Tysons Corner, VA. November 13, 2003.
- 22) The Cultural Origins of Social Preferences. Invited presentation at *Field Experiment in Economics*, Middlebury College's 24th Annual Economics Conference. April 26, 2003.
- 23) The Nature and Origin of Social Preference. Invited lecture at the World Bank, Washington D.C. March 5, 2003.

Invited Lectures away from my Home University

- 24) Culture and Social Norms. Stern School of Business. The Urbanization Project. April 3, 2014.
- 25) The Evolution of Prestige. Stern Business School Faculty Lecture. January 23, 2014
- 26) The Secret of Our Success. University of San Francisco. October 11, 2013.
- 27) The Secret of Our Success. Canadian Institute for Advanced Research: Institutions, Organizations and Growth. October 26, 2013.
- 28) How culture made us WEIRD. Stern School of Business. Paduano Symposium in Business Ethics. October 4, 2013
- 29) How culture drove human evolution. Seminar Speaker. Harvard University. December, 10, 2012.
- 30) The Cultural Origins of Human Cooperation. University of Southern California. Department of Psychology. April 30, 2012.
- 31) The Social Life of a Cultural Species. Purdue University. Moral Psychology Research Group. April 15, 2012.
- 32) The Puzzle of Monogamous Marriage. Santa Fe Institute. *Workshop on the Origins of Social Monogamy*. Santa Fe, New Mexico. February 23, 2012.
- 33) How Culture Drove Human Evolution. In *Constructing a Human World Fit for Nature*. American Academy for the Advancement of Science. Vancouver, Canada. February 18, 2012.
- 34) The Spread of Monogamous Marriage. Institutions, Organizations, and Growth, Canadian Institute for Advanced Research. Toronto, Canada. October 29, 2011.
- 35) Principles and Lessons for Collaborative Projects. Radcliffe Centre for Advanced Study. Conference on Social Networks. Harvard University. February, 26, 2011.
- 36) On the Nature of Cultural Transmission Networks: Evidence from Fijian villages for adaptive learning biases. Radcliffe Centre for Advanced Study. Conference on Social Networks. Harvard University. February, 25, 2011.
- 37) Culture-Gene Coevolution, Norm-Psychology, and the Emergence of Human Prosociality. Program in Evolutionary Dynamics. Harvard University. February 24, 2011.
- 38) The Evolution of Prestige: How different forms of human social status impact cultural transmission, leadership, and cooperation. Department of Psychology, Harvard University. February 23, 2011.
- 39) The Evolution of Prestige: How different forms of human social status impact cultural transmission, leadership, and cooperation. Columbia Business School. February 22, 2011.
- 40) The Evolution of Prestige: How different forms of human social status impact cultural transmission, leadership, and cooperation. School of Management, Yale University. December, 17, 2010.
- 41) Principles and Lessons for Collaborative Projects. Workshop on Virtue Conflicts. Arizona State University. November 12, 2010.

- 42) On the nature of cultural transmission networks: Evidence from Fijian villages. *The Royal Society Conference, Culture Evolves*, London. June 28-30, 2010.
- 43) Social Norms and Cooperation in Fiji. Canadian Institute for Advanced Research. Vancouver. March 27, 2010.
- 44) Theorizing and Studying Culture: A culture-gene coevolutionary perspective. Culture Preconference to the Society of Personality and Social Psychology Meetings. Las Vegas, January 28, 2010.
- 45) A Culture-Gene Coevolutionary Perspective on Emotions. Emotion Preconference to the Society of Personality and Social Psychology Meetings. Las Vegas, January 28, 2010.
- 46) Tribal Social Instincts and the Cultural Evolution of Institutions to Solve Collective Action Problems. *Context and the Evolution of Mechanisms for Solving Collective Action Problems*. Workshop in Political Theory and Policy Analysis, Bloomington, IN. May 2, 2009.
- 47) The Evolution of Cultural Adaptations: Fijian food taboos protect against dangerous marine toxins. Invited lecture for the *Behavior, Evolution and Culture (BEC) Series*, UCLA. April 6, 2009.
- 48) The Evolution of Norms. Invited lecture at the Max Planck Institute for Evolutionary Anthropology, Leipzig, Germany. March 12, 2009.
- 49) The evolution of cultural adaptations in Fiji. Invited lecture in the Seminar Series in Ecology and Evolution, University of California Davis. Feb 12, 2009.
- 50) Norms, Institutions, and the Coevolution of Human Sociality. Invited lecture at the Wenner-Gren Foundation's *International Symposium on Human Evolution*, Stockholm. November 6, 2008.
- 51) Culture and the Coevolutionary Origins of Human Behavior. Invited lecture in the *Institute of Social and Cultural Anthropology Lecture Series*. Oxford University. October 20, 2006.
- 52) The Evolution of Moral Norms: Evidence from Fiji. Invited Speaker at the *Norms and Moral Psychology Workshop in Culture and Mind Project*. University of Sheffield, Sheffield, England. October 20, 2007.
- 53) Why societies vary in their rates of innovation: The Evolution of Innovation-Enhancing Institutions. Invited lecture at *Innovation in Cultural Systems: Contributions from Evolutionary Anthropology*. Altenberg Workshops in Theoretical Biology, Konrad Lorenz Institute, Altenberg, Austria. September 15, 2007.
- 54) The Cultural Origins of Human Sociality. Invited in the *Cognition and Culture, and Evolution and Human Adaptation Program*. University of Michigan. February 10, 2006.
- 55) Why Big Men are generous. Invited lecture at *Pattern and Process in Cultural Evolution*. Centre for the Evolutionary Analysis of Cultural Behavior (University College London), London. September 14-16, 2005.
- 56) Cultural Group Selection and Human Sociality. *Foundations of Accounting Conference*. Goizueta Business School. Emory University. March 23, 2005.

- 57) Culture and the Evolution of Human Altruism. Invited lecture at the *Society of Cross-Cultural Research* (invited by SETI). February 26, 2005.
- 58) On the Nature of Human Sociality. Department of Economics. University of British Columbia. February 4, 2005.
- 59) The Evolution of Culture and Human Sociality. Department of Psychology. University of Toronto. January 26, 2005.
- 60) Prosociality in Cross-Cultural Perspective. Invited presentation at the *LUCE Conference*, Pennsylvania State University. April 13, 2003.
- 61) Understanding a Cultural Species. Invited presentation at the *Innateness Workshop*, University of Maryland, Washington, D.C. March 8, 2003.
- 62) The Nature of Human Sociality. Invited lecture at the National Science Foundation, Alexandria, VA. March 6, 2003.
- 63) A Cultural Species. Invited presentation at *Towards a Scientific Concept of Culture*, Stanford University, Palo Alto. January 25, 2003.
- 64) Rapporteur Summary for the “Cooperation in Human Societies” Group at the Dahlem Conference on the Genetic and Culture Evolution of Cooperation, Berlin, Germany. March 2002.
- 65) Ethnography and Experiments in 15 small-scale societies. Invited presentation at the Max Planck Institute for Human Development (ABC group), Berlin, Germany. February 23, 2002.
- 66) Modeling Cultural Evolution. Invited presentation at the *Innateness Workshop*, Sheffield University, Sheffield, England. November 7, 2002
- 67) Cultural Differences in Risk Preferences (with R. McElreath). Invited paper at the *Human Behavior & Evolution Society Conference*. Salt Lake City, Utah. June 4 1999.
- 68) Cultural Differences in Risk Preferences (with R. McElreath). Invited paper at the Risk Initiative in Salt Lake City. June 2, 1999.
- 69) Rapporteur Summary for the “Bounded Rationality and Cultural Change” Group at the Dahlem Conference on Bounded Rationality, Berlin, Germany. March 1999.
- 70) Cross-Cultural Differences in Risk Preferences. Invited paper at the MacArthur Foundation's Preferences Network Conference, Chicago. December 1998.
- 71) The problem of culture and decision-making in economic anthropology. Invited paper at the *Society of Economic Anthropology*, Guadalajara, Mexico. April 1997.
- 72) Invited Lectures at Home University
- 73) Evolution of Fairness. Explorations of Fairness Conference. Peter Wall Institute for Advance Study. January 20, 2012.
- 74) How culture drove human evolution. This Hour has Six Big Ideas. Faculty of Arts. University of British Columbia. November 17, 2011.
- 75) The Weirdest People in the World. Emerging Science of Culture, Green College. February 7, 2011.

- 76) The Cultural Brain Hypothesis: Implications for learning and development. Workshop in Development Psychology, University of British Columbia. April 8, 2009.
- 77) On the Origins of Faith. Panel Discussion on Religion. Green College, University of British Columbia. March 30, 2009.
- 78) Culture, Social Norms and the Nature of Human Sociality (Or, Why Ethnographers Need Experiments, Game Theory, and Evolution). Green College Principal's Series. February 24, 2009.
- 79) Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. UBC Institute of Mental Health Colloquium. February 5, 2009.
- 80) On the Nature of Human Sociality: Behavioral Experiments and Ethnography from 15 Small-scale Societies. UBC/SFU Distinguished Speaker Series, OBHR Division, University of British Columbia. February 1, 2008
- 81) The evolution of cultural adaptations in Fiji. *Culture in Evolutionary Perspective*. Green College at the University British Columbia. April 14, 2007
- 82) Prestige and Cultural Learning. Invited presentation at the *Cognition and Development Seminar*, Department of Psychology, Emory University. November 4, 2003.
- 83) Foundations of Human Social Preferences. Department of Economics, Emory University. May 2003.
- 84) The Origins of Human Prosociality. Invited presentation at the *Evolution and Human Adaptation Program Lecture Series*. February 23, 20001.
- 85) Cross-cultural Experimental Economics. Invited presentation at in the *Hosmer Series* at the University of Michigan Business School. February 15, 2000.
- 86) The Evolution of Prestige. Invited paper at the *Culture & Cognition Colloquium* series at the University of Michigan. December 10, 1999.
- 87) Cross-cultural Experimental Economics. Invited paper at the MacArthur Foundation's *Preferences Network* Conference, Los Angeles. December 4, 1999.
- 88) Ultimatum and Public Goods Games among the Mapuche and Machiguenga. Invited paper at the MacArthur Foundation's *Cross-Cultural Initiative* Conference, Los Angeles. November 1999.
- 89) Ultimatum Game Bargaining and the Machiguenga. Invited paper at the MacArthur Foundation's *Preferences Network* Conference, Los Angeles. January 1997.

**Other Fellowships, Grants, Honors & Awards** (those not listed above under 'Major')

**Fellowships and Awards**

- 1998 Graduate Division Fellowship at the University of California, Los Angeles (1 year)
- 1998 Collegium of University Teaching Fellows at the University of California, Los Angeles
- 1994 Teaching Assistantship in the Dept. of Anthropology, UCLA, for the 1994-95 year.
- 1993 Government Award for Outstanding Achievement in support of Mission Activities.

- 1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.
- 1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members
- 1991 Raymond W. Murray Award for the Outstanding Senior in the Department of Anthropology, Notre Dame, IN
- 1991 John J. Reilly Scholarship for excellence in the Arts & Letters/Engineering Double Degree Honors Program at the University of Notre Dame

### **Research Grants (less than 10K), Minor Fellowships and Awards**

- 2011 HSS Grant: The Cultural Brain Hypothesis (7K)
- 2010 Green College Speaker Series: The Emerging Science of Culture (10K with matching)
- 2008 HSS Symposium Grant: Integrating science and the humanities (\$5K)
- 2002 Committee for Teaching Initiative Fund: Building an Indexed Database for Teaching Resources in Anthropology (\$800).
- 1994 Center for International Business Education grant to study social development and cultural capital among Mapuche and non-Mapuche in Chile (\$7K)
- 1994 Risk Initiative Grant for studying risk among the Mapuche (\$5K)
- 1999 Preferences Network Grant for Common-Pool Resources experiments among UCLA and University of Michigan undergraduates (\$2.4K)
- 1999 Preference Network Grant for risk control experiments among UCLA undergraduates (\$1.2K)
- 1998 MacArthur Foundation Grant for Experimental Economics Research with Mapuche (\$6.4K)
- 1996 MacArthur Foundation Grant for Ultimatum Game Research at UCLA (\$3K)
- 1996 Ford Foundation-ISOP Interdisciplinary Program for Developing Areas Grant (\$1.3K)
- 1996 Latin American Center Small Grants Award (\$2.5K)
- 1994 National Science Foundation Master's Improvement Research Grant (through UCLA, \$2.3K)
- 1994 Tinker Foundation for Latin American Studies Research Grant (\$1.5K)
- 1994 Teaching Assistantship in the Department of Anthropology, UCLA, for the 1994-95 year.
- 1993 Government Award for Outstanding Achievement in support of Mission Activities.
- 1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.
- 1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members

### **Classes Taught**

#### **Undergraduate**

- Introduction to Anthropology (Anthro 101, Emory)

- Psychological Anthropology (Anthro 260, Emory)
- Cultural Change: An Interdisciplinary Approach (Anthro 385, Emory)
- Culture, Cognition and Evolution (Psychology 205, UBC)
- Evolutionary Psychology (Psychology 358, UBC)
- Wealth and Poverty of Nations (Economics 234, UBC)
- Understanding Humans (ASTU 204a, UBC)
- Cognition and Culture (Psych 407, UBC)

### **Graduate**

- Understanding Culture: Analytical and Modeling Approaches (Psych 529, Econ 590)
- Field and Analytical Methods in Anthropology (Anthro 585, Emory)
- Biocultural Seminar (Anthro 520R, Emory)
- Culture and Mind (Anthro 508, Emory)
- Culture and Cognition (Anthro and Psych, Michigan)
- Decision-making, rationality, and the nature of human morality and social behavior (Econ 590 and Psych 529, UBC)
- Modeling the Evolution of Social Behavior (Economics 590 and Psych 529, UBC)

### **Honor Societies**

- Phi Beta Kappa
- Tau Beta Pi –National Engineering Honor Society
- Sigma Gamma Tau –National Aerospace Engineering Honor Society
- Lambda Alpha- National Anthropology Honor Society

### **Service Highlights**

- Editorial Advisory Board of *Religion, Brain and Behavior*
- Advisory Board for the Advances in Culture and Psychology Series
- Advisory Board for AHRC Culture and the Mind Project. PI Stephen Laurence.
- Series co-editor for *Origins of Human Behavior and Culture* at the University of California Press.
- Panelist for the National Science Foundation’s *Human Social Dynamics* Review (2004).

### **Field Work Experience**

- 2011 Yasawa Island, Fiji, Virtue Conflicts and Religious Priming (3 weeks, June-July)
- 2009 Yasawa Island, Fiji. Moral Intuitions and Reproductive History (1 month, June-July)
- 2007 Yasawa Island, Fiji. Folksociology and Poison Fish (1 month, Nov)
- 2006 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (3 months)
- 2005 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (1 month)
- 2004 Yasawa Island, Fiji, Ontogeny of Cultural Knowledge (1 month)
- 2003 Yasawa Island, Fiji, Behavioral Experiments and Cultural Knowledge (3 months)
- 2000 Mapuche, Southern Chile, Risk Economic Behavior (1 month)
- 1997 Mapuche, Southern Chile, Economic Decision-making (9 months)
- 1997 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).



- 1996 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2 months).
- 1995 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).
- 1994 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2.5 months).

## **Reviewer for these Journals, Institutions and Presses**

### **Institutions**

- ◆ Templeton Foundation
- ◆ National Science Foundation (U.S.)
  - ◆ Cultural Anthropology
  - ◆ Archaeology
  - ◆ Social Dynamics

### **General Science Journals**

- ◆ Nature
- ◆ Science
- ◆ Proceedings of the National Academy of Science
- ◆ Proceedings of the Royal Academy: Biology
- ◆ Philosophical Transactions of the Royal Society B
- ◆ Behavioral and Brain Sciences
- ◆ Current Zoology
- ◆ Current Biology
- ◆ PLoS One
- ◆ Nature Communications

### **Anthropology, Archaeology and Evolution Journals**

- ◆ Current Anthropology
- ◆ American Antiquity
- ◆ Human Nature
- ◆ Evolutionary Anthropology
- ◆ Behavioral Ecology and Sociobiology
- ◆ Journal of Theoretical Biology
- ◆ Evolution and Human Behavior
- ◆ Human Biology
- ◆ Journal of Theoretical Population Biology
- ◆ Current Biology
- ◆ Biology Letters

### **Economics and Business Journals**

- ◆ American Economic Review
- ◆ Econometrica
- ◆ Economic Journal
- ◆ Journal of Economic and Organizational Behavior

- ◆ Experimental Economics
- ◆ Academy of Management Journal
- ◆ American Economic Journal: Applied Economics
- ◆ Journal of Economic Growth

### **Psychology Journals**

- ◆ Psychological Science
- ◆ Cognition
- ◆ Developmental Science
- ◆ Trends in Cognitive Science
- ◆ Evolution of Communication
- ◆ Perspectives in Psychological Science

### **Sociology and Philosophy Journals**

- ◆ Rationality and Society
- ◆ European Review of Philosophy

### **Presses**

- ◆ University of California
- ◆ University of Chicago Press
- ◆ University of Michigan Press